

# Proposal for Strategic Partnership Between AdvanceQT.com, a Stallion Technology LLC Company and GOMYCODE

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Date: July 22, 2025

## 1. Introduction

AdvanceQT.com, a subsidiary product line of Stallion Technology llc, a Fairfax Virginia U.S.A Parent company with branch in Lagos, Nigeria. It's AdvanceQT.com product is one of its many innovative products designed as a global freelance platform committed to connecting skilled individuals with opportunities that match their expertise. As an organization that believes in empowering talents, and providing cutting edge technologies in the area of corporate and business development principally for small-size and medium companies to compete and strive in the era of huge I.T dominant companies in the world economy. We are particularly poised to be supportive to emerging economies for the reasons above and a partnership with GOMYCODE organization, students and alumni in the African economy will be quite transforming and significantly enhancing to the learning, earning of its students and graduate population.

GOMYCODE's track record in tech education and community building across Africa makes it an ideal partner for Stallion Technologies to equip the next generation of tech professionals with gig readiness, small business and medium size business development which is critical in the earning and economic sustainability of the emerging economies of the African and global countries.

## 2. Objectives of the Collaboration

- To provide GOMYCODE alumni and students with access to vetted freelance products in AdvanceQT and other Stallion Technologies products which includes;

- a) QuestCTS.com
- b) Healthcare800
- c) Ipropstore

- To offer gig readiness workshops tailored to the needs of GOMYCODE learners.
- To bridge the gap between learning and earning by integrating AdvanceQT's global platform with GOMYCODE's talent pool.

### **3. Areas of Collaboration**

- Onboarding Program: Dedicated onboarding sessions for GOMYCODE students on how to use AdvanceQT effectively.
- Workshops & Webinars: Monthly gig-readiness training, covering proposal writing, pricing, client communication, etc.
- Freelance Gig Opportunities: Direct access to AdvanceQT's database of remote gigs and freelance jobs.
- Talent Showcases: Events where GOMYCODE talents can be featured on our platform for visibility to global clients.

### **4. Benefits to GOMYCODE**

- Increased post-training engagement and employment outcomes for your students.
- Access to global freelance markets without borders.
- Improved brand visibility and positioning as a career-launching institution.
- Access to real-time market demands and skill trends via AdvanceQT data insights.

### **5. Next Steps**

- Review and approve partnership framework.
- Set up a pilot phase with selected GOMYCODE branches.
- Co-brand onboarding and training materials.

### **6. Contact Details**

AdvanceQT

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