

# **STALLION TECHNOLOGIES LTD**

## **Placement for Independent IT Sales and Marketing Agent**

Hi Benjamin IorKyase,

Congratulations on your successful interview with Stallion Technologies Ltd. We would be glad to offer you a placement as an Online Independent Sales and Marketing Agent (ISMA) modified with specified employment period, following a successful completion of a Sales and Marketing Agent Training. We are delighted to get started on this process with you. Here are the Offer Terms:

1. Independent Online Sales and Marketing Agents will be responsible to handle their own day to day working activities at their available or flexible hours to attain daily sales.
2. We will however offer you a regular employed salary as a staff employee for the initial 6 months to give you the opportunity to accumulate enough sales clients and then advance you to an independent sales and marketing agent at a higher commission rate to allow you to earn enough monthly remuneration and function from then going forward as an Independent Sales and Marketing Agent. These terms are specified below in the post ceding items.
3. You must have a functional PC work environment with reliable Internet service and a smartphone to support audio and visual internet services.
4. Work location would be remote at your current home or office location. You must identify such a work location before accepting this offer.
5. Complete a 4 weeks training period of 15 - 20 training sessions commencing from acceptance of this agreement, with online remote training sessions of about 2 hours or more each session, until all required sessions are completed and we will certify that you have completed all needed proficiencies for an Independent Sales and Marketing Agent

or Agency (ISMA) level for Stallion Technologies. Sessions are scheduled, at 3 to 5 sessions a week on a specified schedule to be made available weekly.

6. Stipend compensation of N30K will be granted for completing the training at N15K for 2 weeks each of the training and a monthly remuneration for sales and marketing sign ups as follows:

a. Employed salary pay at N60K per month plus 3% commission rate of all sales completed - 6 month employed sales staff period, with N5K data and phone support stipend.

-- A monthly minimum of 30 sign ups (Business Providers level) is required to maintain at employed agent status

--- An Agent with 2 consecutive months of less than minimum required sales, will need a completion of a designated 3 session sales and marketing retraining to continue services or a mutual termination of Agent.

b. ISMA rate for ISMA work after the employed period. A commission rate of 7% of all monthly sales plus N20K monthly Data/Phone/Sales support stipend

- A monthly minimum of 10 sign ups (Business Providers level) is required to maintain Agent status. All sales completed while employed will be carried over to ISMA services and commission will be now paid at 7% instead of the 3% paid at the employed sales and marketing staff rate.

- An Agent with 3 consecutive months of less than minimum required sales, will need a completion of a designated review session with area sales and marketing director to continue services or a mutual termination of Agent.

c. A monthly base pay as specified is paid to every Agent that meets the minimum sign ups plus the monthly assigned commission of each sale to the Agent's sign up clients.

- Agents with less than the designated minimum monthly signups will be required to meet their uncompleted rates.

7. The duty of oversight of your work will be handled from our USA or a local area office in any country by an assigned manager, which will be assigned upon completion of your training.

8. Upon acceptance of these terms, a Non-disclosure and non-compete agreement will be required between Agent and the company before commencement of Agent Training and upon completion of the training, an Agent or Agency Contract must be entered between Agent/Agency and the Corporations effective on or before Agent/Agency start date.

Please review and reply to confirm acceptance of these terms. A notice of our organization Agent training schedule and the nondisclosure and none compete clause agreement will be sent to you shortly upon your acceptance.

 24/12/2021

ISMA (signature & date)

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Stallion technologies