

Strategic Partnership Proposal from AdvanceQT.com, a Stallion Technologies LLC Company

1. Introduction

Stallion Technologies LLC is a Fairfax, Virginia, U.S.A., Technology company focused on providing cutting-edge technologies in the area of corporate and business development, principally for small and medium-sized companies to compete and thrive in the era of IT-dominant companies in the world economy.

AdvanceQT.com, a subsidiary product line of Stallion Technologies LLC, serves as a digital marketplace and business management platform designed to empower SMEs and Freelancers with seamless access to a global business environment, workflow automation, client engagement, and payment solutions.

Standard Business Operating Systems and Code Academy's track records in tech education and community building across Africa makes it an ideal partner for Stallion Technologies to equip the next generation of tech professionals with gig readiness, small and medium business development which is critical in the earning and economic sustainability of the emerging economies of Africa.

2. Objectives of the Collaboration

- To provide Standard Business Operating Systems with access to a AdvanceQT's digital business environment, tools and resources.
- To provide Code Academy's alumni and students with access to vetted freelance products in AdvanceQT and other Stallion Technologies products which includes;
 - a) QuestCTS.com - Our office work platform that is globally used for automating daily workflows, issuing invoices, receipts, and generating reports.
 - b) Healthcare800.com - Digital Health Platform designed to make it easier for people to connect with trusted healthcare providers.
 - c) lpropstore.com - Our online market place for buying and selling.

- To offer gig readiness workshops tailored to the needs of Code Academy's learners.
- To bridge the gap between learning and earning by integrating AdvanceQT's global platform with skilled Learners.

3. Areas of Collaboration

- On-boarding Program: Dedicated on-boarding sessions for Code Academy's students on how to use AdvanceQT effectively.
- Job Source: AdvanceQT as an added channel for sourcing vetted professionals to be employed by either SBOS or Code Academy.
- Freelance Gig Opportunities: Direct access to AdvanceQT's database of remote gigs and freelance jobs.
- Workshops & Webinars: Monthly gig-readiness training, covering proposal writing, pricing, client communication, etc.
- Talent Showcases: Events where new talents can be featured on our platform for visibility to global clients.

4. Benefits to SBOS and Code Academy

- Improved brand visibility and increased reach to clients for SBOS on the AdvanceQT Market Place.
- Access to global freelance markets without borders.
- Increased post-training engagement and employment outcomes for Code Academy's students.
- Enhanced reputation as a reputation as a trusted career launching institution.
- Access to real-time market demands and skill trends via AdvanceQT data insights.

5. Financial Aspects

- 5%-10% off on AdvanceQT Freelance Service Provider Premium Plans.
- 15% Revenue returns to Code Academy from Plan Payment made by its students.

6. Next Steps

- Review and approve partnership framework.
- Set up a SBOS AdvanceQT Enterprise account.
- Set up a Code Academy AdvanceQT Enterprise account.

- Set up a pilot phase with selected centers/students.
- Co-brand on-boarding and training materials.

7. Contact Details

AdvanceQT,
Stallion Technologies LLC .

Website: www.advanceqt.com

Email: cs@advanceqt.com

Kolade Oyeyipo,
Sales Executive.

jkstalliontech@gmail.com | +234 915 898-2757

Address: 15 Admiralty Way, Lekki Phase 1, Lagos. Nigeria.