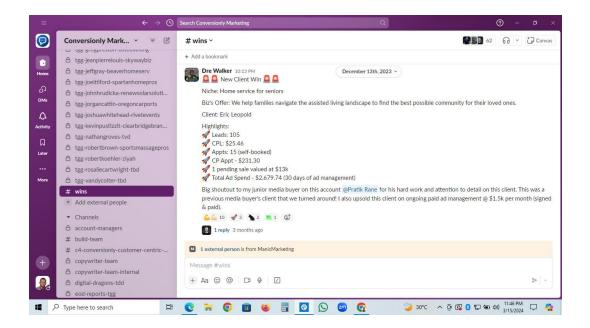
Besides being a traditional advertising copywriter for 5 years, I have also been a direct response copywriter for 6 years. Recently, I worked with some clients in the information product and online course space.

One of them is **Assisted Living Advisers** and the client contact person was **Eric Leopold.** What the company does is help people find suitable care homes within their community for their elderly parents and relatives. You will find the copy and the results below. The copy: <u>Ad Library (facebook.com)</u>

Ad se	ts Assis	ited Living Advisers- Call Eric (10 💌										Update	d just now (	Discard d	drafts	Review and p	publish	
Q, s	Search and fi	ilter														Nov 1, 2023 - M	far 19, 2	124 •
	Campaigns	5	(	selected ×	Ad sets for 1 Camp	paign				C Ad	ls for 1 Campai	gn						
+ 0	reate 1	🐌 👻 🥜 Edit 👻 👗 A/B test	0 5 8 #	🖓 Rules 🕶						View setup	• •	lumns: Custo	m • 1	Breakdown 👻	<b>IR</b> ) R	Reports 👻	± Exp	ort •
0	Off / On	Ad set	CTR (link click- through rate)	CPC (cost per link click)	Landing page .	Cost per landing page view	Cost per result -	Leads	- Website	leads -	Meta Leads	- Cost	per lead -	Appointments Scheduled		Website appointments scheduled		Cost appoi
		NY   L2C   No Int, No Exclusions   11/30 al	2.80%	\$2.93	9 <u>5</u> 11	\$65.72 12	\$22.30 Per On Facebook Leads		396 <sup>m</sup>	<u>116</u> #8		280	\$15.77 121		26.12		26 💷	
	•	NY   L2C   Women Only   65+   Mobile al	2.35%	\$3.66	1 10	\$ <u>91.42</u> <sup>[1]</sup>			4 🕫	110		3	\$22.86 11		-		-	
	•	W/s   Engagement 10% LAL al	2.91%	\$3.02	5 PI	\$150.40 PI			33 🕫	ZĦ		26	\$22.79 [2]		-		-	
		Results from 3 ad sets O	2.81% Per Impressions	\$2.95 Per Action		\$70.17 Per Action	\$22.94 Per On-Facebook Leads		433 时 Total	<u>124</u> 四 Total		309 Total	\$16.37 [4] Per Action		<u>26</u> 태 Total		<u>26</u> 며 Total	



I also worked with a client called **Peter McCaslin** and I helped write copy for his **Fast Conversational Spanish** online coaching offer. What they do is help people become conversational in Spanish quickly. You will find the copy and the results below.

c	amp	oaigns	Fast Conversational Spanish - Conver					Update	d just now	Ø	Discard Dra	afts Review and pi	ublish
Q Search and filter Maximum: 25 Oct 2023 -											ximum: 25 Oct 2023 - 20	0 Mar 2024 👻	
		Campaig	ns	Ad sets					C Ads				
1	+ 0	Create	🗅 🔹 🖉 Edit 👻 🛓 A/B test		<b>F</b>	C Rules	•	View Set	up 💽		<b>I</b> •	🕒 Reports 👻 🛓	Export 👻
		Off/On	Campaign	• mount spent •	0	Results	Cost per result 👻	Optin 9	6	Lead	Form Optin 9	6 Appointments ,	Cost per appointmen scheduled
			L2C - Leads - Broad	\$405.90		99 <sup>p</sup> Website leads	1 <u>\$4.10</u> <sup>[2]</sup> Per lead		13.51%		5 <u>1</u>	<u>13 <sup>[2]</sup></u>	10
			L2C - Phase 1 - CONV: Leads - 11/7/2023	\$10,024.33		<u>2,768</u> <sup>p</sup> Website leads	1 <u>\$3.62</u> <sup>[2]</sup> Per lead		19.64%		-	- <u>306</u> <sup>[2]</sup>	1
			L2C - Dummy Campaign	\$0.00		Website lead	Per lead		-		17		
			L2C - Leads - Target GEOs Expats	\$841.21		<u>82</u> <sup>p</sup> Website leads	1 <u>\$10.26</u> <sup>[2]</sup> Per lead		7.85%		-	- <u>6</u> 12	S.
			L2C - Phase 3 - Retargeting - 1/17/2024	\$713.12			Multiple conversions		12.70%		-	- <u>24</u> <sup>[2]</sup>	
			L2C - Phase 2 - CONV: Leads - 12/11/2023	\$1,780.48		338 <sup>p</sup> Website leads	1 \$5.27 <sup>[2]</sup> Per lead		8.06%		2-	- 24 12	1
			Results from 6 campaigns	\$13,765.04 Total Spent			s Multiple conversions		<u>16.63%</u>		5. <del>.</del>	- <u>373</u> <sup>[2</sup> Total	Pe

The copy: Ad Library (facebook.com)

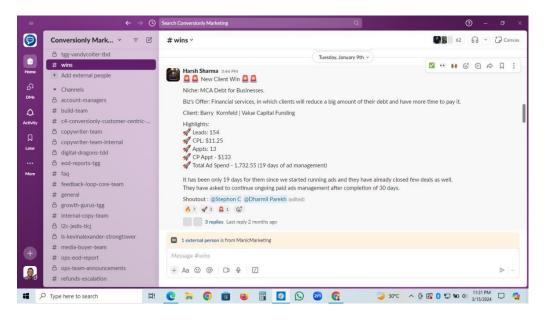
The marketing agency I used to work for even got him to shoot a testimonial video. Here it is: Fast Conversational Spanish – <u>https://conversionly.io/peter-case-study/</u>

This last one I want to share is in the financial services space. What they do is help small businesses that are overwhelmed with Merchant Cash Advance debt and are about to go bankrupt and lose their businesses to find a way out of the crisis. You will find the copy and the results below.

Copy for Barry Kornfeld (Value Capital Funding) – Ad Library (facebook.com)

Camp	aigns V	/alue Capital Funding (14735624	0614 💌		Update	ed just nov	y Q	Discard Drafts	Review and publish	
Q	Campaigns is	<b>2 selected</b> X Search and f	ilter				Save C	lear Maximum: 1	9 Feb 2021 - 19 Mar 2	024 🔻
	Campaigns	2 selecte	d × 00 Ad sets for 2	Camp	aigns		🗂 Ad	ls for 2 Campaigns		
+ 0	Create (	🖿 Duplicate 🔹 🧨 Edit	✓ More ▼		View Set	up 🌒	ш •	T Rep	ports 🔹 🛃 Expe	ort 💌
✓	Off/On	Campaign .	Delivery↑ -	Attr sett	Amount spent 👻	1 Resu	lts 👻	Cost per result 👒	Appointments scheduled	Mobile appoin schedu
		L2C   Phase 4   Lead	Active	7	\$3,844.05	On-Fac	193 ebook leads	\$19.92 Per on-Facebook lea		
✓		L2C   Phase 4   Lead 🖋	Off	7	\$870.47	On-Fac	15 ebook leads	\$58.03 Per on-Facebook lea		
		Results from 2 campaigns.		7	<b>\$4,714.52</b> Total Spent	On-Fac	208 ebook leads		— Total	

The marketing agency I used to work for also got Barry Kornfeld to shoot a testimonial video. Here it is – <u>https://conversionly.io/barry-case-study/</u>



The CEO of the agency I used to work with (Conversionly) is Zach Williams. He would be happy to be my reference. Here is his email: <a href="mailto:zach@conversionly.io">zach@conversionly.io</a> You can also contact the Operations Manager, Donna Wojtas on <a href="mailto:donna@conversionly.io">donna@conversionly.io</a>