**RICHARD H NAITMAZI**

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# TARGET JOB PROFILE

Full time student at University of California, Santa Barbara majoring in Economics and minoring in French, while possibly taking an Technology Management Program certificate. I have experience with working in tight knit committees, ranging from holding leadership positions in school government and retail business as a sales associate. Exceptional in both Windows and Mac OS software quick learner of modern technology.

# PROFESSIONAL EXPERIENCE

**Frontier Door to Door Salesman** LongBeach, CA

*Salesman* 6/2018-1/2019

* Spent 12 hours daily greeting people at their homes
* Had to quickly adapt to a diverse amount of homeowners and appeal to their lifestyles
* Be able to speak to people who don’t necessarily want to be bothered
* Be super friendly, but also understand the complexity of a person and adapt quickly to gain their trust

**OC Fair Representative** Costa Mesa, CA

*Fair Cashier/Food Prep* 6/2016-7/2016

* Worked cashier for a high volume of customers
* Prepped very delicate foods in order for gelato at the perfect temperature
* Handle large volume of cash
* Had to speak and socialize when large volume of people crowded the lines (100+)

**Blue Mountain Inc.** Newport Beach, CA

*Construction and house maintenance* 7/2016-8/2016

* Maintained $20m house daily
* Socializing to draw in potential buyers who came in everyday
* Increased property value when able

# Education

**University of California, Santa Barbara, California** Santa Barbara, California

*Economics Major*

*French Minor*

 2015-Present

**Golden West College** Huntington Beach, California

*Associates of Social and Behavioral Sciences 4.0 GPA* 2014-2015

# Extracurricular

**Excursion Club** Santa Barbara, California

* Went on hiking trips/ camping
* Surfed along with the Club
* Learned how to SUP (Stand up paddleboard)

**Sigma Nu Fraternity**

* Took part in philanthropies to raise money for organizations
* Held the position as historian, to document activities
* Greatly helped with leadership skills and managing large groups