**[Project Manager Business Development](https://www.postjobfree.com/resume/adzfjo/project-manager-business-west-chester-pa)**

**Location:**West Chester, PA

**Posted:**September 03, 2023

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**Subject:**Response to your resume Project Manager Business Development

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Job Description (optional) 



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**Resume:**

Samad Smith

Highly Skilled Electrician that is highly skilled building all trades off a blueprint.

Kissimmee, FL 34746

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+1 908 205 2856

Skilled driven Hard working, Sr. Site Supervisor, Electrical/ Construction Superintendent, Sr.Electrical/ Construction Project Manager, pursuing a role in which to apply strong leadership and superb organizing skills. Solid foundation of experience executing complex electrical installations and construction structure on time and under budget. Well-versed in multi- tasking, identifying potential safety hazards and promoting adherence to OSHA standards. Authorized to work in the US for any employer

Work Experience

Senior Project Supervisor

Utilities One Construction Inc.(FPL CONTRACTED) - Holly Hill, FL February 2021 to Present

• As the Sr. Project Supervisor on FP&L contracted work sites, my responsibilities are to implement a team in place that can proficiently start and complete a job down to billing.

• I make sure all permits are submitted and obtained from the local municipality in order to start the work at hand off a FP&L certified blue print.

• Every job FP&L has a PL(Project Lead) that is assigned to cover his own area within the state of Florida. Once the permit is obtained I would set up a recon walk through with the PL and my site supervisor to make sure the work we have to perform matches the blue print. During the recon if I notice anything that would cause Complications during construction from the bore(drill) locations,utility pole locations, transformers and electrical switch cabinets I would start the process of correcting those issues immediately.

• For multiple jobs I would assign the best Project Managers, site supervisor, drill crew for the boring job and the best linemen crew for all underground and overhead work. Through out the job I provide the right ppe for safety and the correct machinery and materials to complete the job.

• I host monthly safety meetings for owners, partners, and city officials.

• My daily objectives - Overseeing daily operations, managing budgets, and setting performance objectives. Recruiting, training, and supporting general managers as well as conducting regular performance appraisals. Developing and implementing business, marketing, and advertising plans Sr.Project Manager/

NEW PHASE ELECTRIC & CONSTRUCTION - Morris Plains, NJ July 2009 to January 2021

Experienced Sr. Electrical Project Manager with top-rate supervision and organizational skills in industrial, residential and commercial construction. 15+ years of experience in wide range of projects, including remodeling, new construction, solar, housing, commercial buildings, big box stores, hotels and steel structures and successful completions of multifamily projects/ Conventional shell. Superintendent experience ranging $970,000-$8,500,000 in electrical budget and construction budget. Experienced Sr. Project Manager in appointing and supervising staff, scheduling, permitting, ordering materials and preparing project budgets and scopes. Excellent communicator and problem solver. Detail- oriented with comprehensive knowledge of building and safety codes. Completing jobs ahead of schedule and on time in electrical and mechanical ranging from $170,000 to

$5,235,000.00.

Electrical helper/Electrician/Lead/ Foreman/Superintendent/Project Manager AMPAK ELECTRIC INC - Staten Island, NY

May 2000 to June 2009

Responsibilities I had in the beginning were to listen and learn as much as I could. I was humble, patient and learned how to measure accurately and box out a site layout off a blueprint and explain it to co-workers.

I had to learn and memorize the names and symbols on a electrical legend off the blueprint. The name and gauge size of electrical wire. The names and different sizes of electrical boxes, straps, connectors, emt, breakers, plastic, metal and lead anchors.

The more experience in the electrical field the more responsibilities I had as an electrician. I put myself in a position where I was keeping up with the material count, making material orders keeping up with invoices and budget. Performing and overseeing installs off the print, reading and making accurate measurements.

My specialty at the time was teaching all electrical installations, wiring up devises, trouble shooting, knowledge of electrical systems and building off a blueprint for residential, commercial,solar, and industrial electricity while acknowledging all trades. From having great home training and being outstanding in sports, I always had great leadership and communicating skills. I estimated time and material costs for each job and delivered detailed estimates for customer review.

All this experience helped me get the lead position at AMPAK becoming not just a foreman but the company's electrical superintendent and project manager. Education

Certified Electrician in Residential, Commercial and Industrial Electricity ORLEANS TECHNICAL COLLEGE - Philadelphia, PA

October 2004 to April 2005

Electrical Apprentice Program in Residential,Commercial and Industrial Electricity

Ampak Electrical Program - Staten Island, NY

May 2000 to April 2003

High school diploma or GED

Skills

• Construction (10+ years)

• Drywall (10+ years)

• Remodeling (10+ years)

• Project management (10+ years)

• Leadership (10+ years)

• Communication skills (10+ years)

• Business analysis (10+ years)

• Electrical experience (10+ years)

• Project planning (10+ years)

• Business intelligence (10+ years)

• Blueprint reading (10+ years)

• OSHA (10+ years)

• Supervising experience (10+ years)

• Construction estimating (10+ years)

• Construction management (10+ years)

• Commercial construction (10+ years)

• Organizational skills (10+ years)

• Carpentry (10+ years)

• Project leadership (10+ years)

• Microsoft Project

• Quality control (10+ years)

• Microsoft Excel (10+ years)

• HVAC (10+ years)

• Microsoft Outlook (10+ years)

• Microsoft Word (10+ years)

• Primavera

• ProCore (4 years)

• Primavera P6

• Mentoring (10+ years)

• Commercial Electrician Experience (10+ years)

• Project Coordination (10+ years)

• Budgeting (10+ years)

• Profit & loss (10+ years)

• Operations management (10+ years)

• Business development (6 years)

• Project Implementation (10+ years)

• Pricing (10+ years)

• Contracts (10+ years)

Languages

• English - Expert

Certifications and Licenses

OSHA 10

Present

PMP

OSHA 30

Certified Master Electrician

September 2004 to May 2006

I graduated top of my class with a 3.9 gpa from Orleans Technical College based in Philadelphia Pa. I attended the New Brunswick NJ campus where I passed and finished all my assignments and electrical task 9 months ahead of schedule.

After Passing the Master Electrician examination. I focused on growing my career. Journeyman Electrician

May 2000 to April 2003

I enrolled in Ampak Electric's Apprentice program and completed my hours and skill set for the program in close to 3 years.

Assessments

Work style: Reliability — Proficient

March 2022

Tendency to be reliable, dependable, and act with integrity at work Full results: Proficient

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.

Additional Information

• I have plenty of experience doing estimates with different program applications.

• \I used PLANSWIFT AND EXCELL MATRIX AS WELL AS PROCORE.

• \Experienced with SAGE estimating using provided software and technology

• \Construction Management experience.

• \Prepared estimates for use in planning, organizing and scheduling work for electric utility transmission projects.

• \Experienced working on 69kV/115kV/230kV/515kV Transmission Lines, Electrical Substations, Protection & Control Relaying, and related engineered designs resulting on Bill of Materials.

• \Performed assigned administrative duties .