

Willys Lovince

14212 North gate drive

Silver spring MD 20906

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Management / sales development professional.

Excellent interpersonal, communication and relationship building skills. Listen attentively, communicate. persuasively and follow through diligently.

Highly motivated to launch professional management and/or sales career.

Able to effectively establish rapport with customers, up-sell products, and build a loyal clientele base.

Consistent exemplary service delivery.

Ability to multitask, resolve customer issues, and excel within a demanding, high-volume setting.

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Core competencies

Fluent French & English · Customer Acquisition · Referral / Repeat Business Generation · Complaint Resolution · Consultative Sales · Sales Reports & Correspondence · POS Systems.

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Professional work experience

Sales Consultant

January 2013- Russel BMW- Present, Catonsville MD.

May 2012- Sport Honda-December 2012, Silver spring MD.

October 2011- May 2012, Lindsay Lexus, Alexandria, VA.

Assistant pre-owned sales Manager.

August 2010 -July 2011, Palm Beach Acura, West Palm Beach, FL.

June 2006 - June 2010, Lexus of West Palm Beach, West Palm Beach, FL.

Nov. 2002 - June 2006, Schumacher Automotive Inc., Lake Park, FL.

Jan. 2002 - Nov. 2002, Bev Smith Ford, Lake Park FL

Dec. 2000 - Dec. 2001, West Palm Mitsubishi, West Palm Beach, FL

Baker

June 2000 - Dec. 2000, Mondo's Back Door, North Palm Beach, FL

Manager

June 1998 - June 2000, Carmines Restaurant, Palm Beach Gardens, FL

Driver

June 1995 - June 1998, Dominos Pizza, Palm Beach Gardens, FL

education

American Military University, APUS, Charles Town, West Virginia

Major: International Relations, Currently Enrolled

Ashford University, Clinton, Iowa

Major: Political Science, 2006 - 2010

Harcourt Learning Direct, Scranton, Pennsylvania

Major: Private Investigation, Diploma 2001

Saint Lillie High School, Orlando, Florida

Diploma, 1995

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## REFERENCES

Available upon Request

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