**[Life Insurance Sales Agent](https://www.postjobfree.com/resume/ad12ph/life-insurance-sales-agent-rockville-md)**

**Location:**Rockville, MD

**Posted:**December 18, 2023

**Contact Info:**

[cocogong2020@gmail.com](mailto:cocogong2020%40gmail.com?subject=Life%20Insurance%20Sales%20Agent)

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**Subject:**Response to your resume Life Insurance Sales Agent

Message 

Job Description (optional) 



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**Resume:**

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E;PERIENCE

- Consecutively ranked as a Top Agent of North America in

201ϳ, 201ϴ and 201ϵ

- Exceeded record $10M in sales every year since 201ϳ

- Maintained a book of business worth of $3ϱM from over life insurance 200 clients

- Achieved a 0й cancellation rate

- Strategically negotiated complex insurance contracts, resulting in an average 15% year-over-year revenue growth

- Implemented innovative client retention strategies, resulting in a 100% client renewal rate

- Cultivated strong relationships with clients, earning recognition for exceptional client service and responsiveness JANURAY Ϯ01ϯ – NOVEMBER Ϯ01ϲ

SALES AGENT MANAGER, NUSKIN

- Promoted to Sales Agent Manager within 2 months of employment

- Developed 12 sub-level Sales Agents and formed a top performing team. Lead the team to reach a sales record of

$1.2M dollars by the December 2013.

- Organically built a client list of 2ϱ0н loyalty members with an average $2ϱ,000 - $30,000 monthly product subscription. PEI4I (COCO) GONG

5410 McGrath Blvd #315 North Bethesda, MD 20852· Mobile: ϲϱ0-ϲϴ1-ϳ0ϳ0 Email: Cocogong2020@gmail.com · A highly skilled B2C Sales professional with 20н years of experience in Life Insurance, Multilevel Marketing, Lighting Manufacture and commercial product development industries. Currently seeking full-time salary-based employment opportunities in the state of Maryland as a Sales consultant. US Citizen EDUCATION

MASTER OF ECONOMICS

MANAGEMENT, CENTRAL

CHINA NORMAL UNIVERSITY

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SKILLS

x Performance

Management

x Leadership

x Customer

Relationship

Management

x Hiring and

Recruiting

x Social Selling

x Closing

x Delegation

CERTIFICATION

INSURANCE AGENT,

ACCIDENT, HEALTH, LIFE,

VARIABLE LIFE & VARIABLE

ANNUITIES California and

Florida Department of

Insurance

LANGUAGES

MASTER OF BUSINESS

ADMINISTRATION

Huazhong University of

science and technology,

Hubei, China (Departed for

United States prior to

graduation)

MAY Ϯ01ϳ – JANURAY Ϯ0Ϯ0

AGENT DIRECTOR, AMERICAN INTERNATIONAL GROUP

JANUARY Ϯ0Ϯ0 - CURRENT

Independent Insurance Agent, AIXIN INSURANCE BROKERAGE Promoted to Sales Agent Manager within 2 months of Developed 12 sub-level Sales Agents and formed a top

- Providing comprehensive financial planning advice to clients, tailoring life insurance solutions to their specific needs and financial goals

- Successfully marketing and selling life insurance policies to diverse clientele

CLASS

Mandarin