AYO DAVID OLUWATOSIN

Bariga, Lagos State.

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My name is Ayo David Oluwatosin, a creative, diligent and highly motivated individual, skilled in team collaborations, problem solving and technical competencies. I am passionate about research, finance, management, content writing, designs and cognitive challenges that stimulate productive use of brain power towards tangible impacts.

I am resourceful and can maximize opportunities needed to achieve company’s defined goals and objectives as I have achieved penetration and conversion for start-ups into marketable University space. I am excellence driven and consequently approach all responsibilities from that pivot.

# EDUCATION\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

 **UNIVERSITY OF IBADAN** Ibadan, Oyo State

B.Sc. Economics. Feb. 2016 – Aug. 2021

**Grade:** Second Class Honors (Upper Division)

## MATORI SENIOR GRAMMAR Okota, Lagos State

**SCHOOL, OKOTA.**  Nov. 2012 – July. 2015 West African Senior School Certificate

## OKOTA JUNIOR SECONDARY Okota, Lagos State

**SCHOOL** April 2009 – Oct. 2012 Junior School Leaving Certificate

# WORK EXPERIENCE\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

## TOPBITES BAKERY AND CAFÉ Lagos State

In-House Auditor June 2023 – Recent

* Ensure the achievement of 100% sales entry into the system and it’s alignment with the sales book.
* Queried the source of raw materials for all ongoing production and produced goods.
* Uphold, verify, confirm and ensure the adherence to the company’s stringent standards with regards to inventory, production and sales of products and the cash analysis.

## ONOMIKE SECONDARY Ebonyi State

**GRAMMAR SCHOOL** Mar. 2022 – Feb. 2023

Graduate Intern

* Educated students on the effective use of scarce resources using real life applications.
* Discharge responsibilities meticulously as delegated by the principal

## GOD’S DELIGHT FOOD AND DRINKS Lagos State

Sales Representative Oct. 2015 – Feb. 2016

* Managed the daily sales and weekly inventory of goods with accurate accounting analysis.
* Achieved consistent timely distribution of products to distant customers, regardless of traffic congestion.

**SKILLS AND SOFTWARE PROFICIENCIES\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Software Proficiencies**: Microsoft Office (MS Word, Excel, PowerPoint), Photoshop, Adobe Premiere pro,

**Technical Skills:** Copywriting, Graphic design, Content writing, Video editing

**Soft Skills:** Strong analytical ability, Attentiveness to details, Coping skills, Interpersonal Competences, Creative problem solving, Team collaboration, Strong communication skills,

## UNIVERSITY PROJECTS\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

### FINANCE, ECONOMICS, ACCOUNTING August 2018 AND BUSINESS (FEAB)

Co-founder.

* Proffered business strategies to a catering service company and achieved penetration, conversion and increased turnover in the University space within three months.
* Conducted business survey for the discovery of the cogent factors that contributed to the variations in the patronage/sales of two distinct restaurants
* Sensitized undergraduates on the necessity of real life applications of the lessons taught in class before graduation.

**WATER FILTERS** (5 man team of final year students) Jan. 2019

Team member

* Contributed and created a manual, portable and price friendly water filter for rural settlements to mitigate the health risk of drinking debris-filled water, as our project contribution to the Sustainable Development Goals (SDGs)

### E-COMMERCE SERVICE QUALITY April 2019 AND CUSTOMER SATISFACTION (JUMIA AS A CASE STUDY)

• Discovered five major variables responsible for the quality services of e-commerce company with respect to the satisfaction of customers, which can either lead to repurchases or shifting to other brands.

## ACTIVITIES\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**AD-HOC STAFF,**  Ozziza, Ebonyi State **GENERAL ELECTIONS** February 26-28, 2023Presiding officer (PO)

* Coordinated, upheld and computed the results of the dutiful elections held at the Afikpo-Amuda village square polling unit with over 700 voters.
* Led the four-man team of polling officials with respect to registers confirmation, BVAS handling, ballot paper issuing/voting and maintenance of peace and order throughout the electoral process.

### COMMUNITY DEVELOPMENT Ozziza, Ebonyi State

**SERVICE (CDS)** Oct. 2022 – Feb. 2023Vice President

* Contributed and repainted the sign posts of 6 community secondary schools, achieving a better outlook to their potential admissions.
* Sensitized students on career engagements, environmental sanitation and ethics and values necessary for their all round equipping.

### NIGERIA CHRISTIAN CORPERS Ozziza, Ebonyi State

**FELLOWSHIP (NCCF)** Aug. 2023 – Jan. 2023

Sub-zone Coordinator

• Coordinated the fellowship activities and managed the welfare of Christian Corpers around Ozziza.

### THE APOSTOLIC CHURCH STUDENTS’ Ibadan, Oyo State FELLOWSHIP OF NIGERIA (TACSFON),. 2015, 2016, 2017, 2018 UNIBADAN CHAPTER

Finance Secretary

* Managed the fellowship’s receipts, payments and daily allocations for her proper running.

Hall Representative

* Coordinated and cater for the welfare of more than 20 fellowship members resident in Nnamdi Azikwe Hall.

Technical Secretary

* Conducted technical trainings and managed the equipments of the fellowship for her weekly services.

**NIGERIAN ECONOMICS** Ibadan **STUDENT ASSOCIATION (NESA UI)** March 2016Committee Member.

* Brainstormed, strategized and achieved an all-inclusive tutorials and engaging programs for the departmental staffs and students towards improved proficiency in the discipline and life in general.

## ADDITIONAL\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Languages:** Fluent in English

### Certificate and Online Trainings: Product management (Hardé Business School),