**[Customer Service Business Development](https://www.postjobfree.com/resume/adzk3g/customer-service-business-palm-coast-fl)**

**Location:**Palm Coast, FL

**Posted:**September 09, 2023

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**Resume:**

BLAKE MARSHALL

Blakemarshall007@gmail.com (916)342-7737 Rancho Cordova, CA 95742

Seasoned Small Business Owner with 14 years of experience in operations management, business strategy and financial management. Demonstrated success in capitalizing on new trends and technologies to drive business development initiatives and achieve sales goals.

Sales Representative Agent with talent for connecting with and empowering clients. Strong knowledge of emotional intelligence. Communicative and team-oriented. Proven history of fostering relationships to meet team, individual and management objectives.

Decision Making

Team Leadership

Customer Service Management

Goal Setting

Owner Marshalls Pet Care - Rancho Cordova, CA 09/2008 - Current Communicated positively with clients to understand and meet pets' unique needs. Provided adequate attention and consistent oversight to vacationing pets to promote high level of care. Customer Service Representative Club Nirvana - Granite Bay, CA 01/2022 - 08/2022 Promoted high customer satisfaction by resolving problems with knowledgeable and friendly service. Educated customers on special pricing opportunities and company offerings. Driver La Petite Academy Inc. - Folsom, CA 11/2019 - 04/2020 Driver Allandins - Sacramento, CA 06/2018 - 04/2020 Picked up clients from specific locations to transport and drop off at destinations. Planned and executed efficient routes to optimize time and fuel costs. Achieved consistently high customer scores due to exceptional service. Customer Service Agent Milestone - El Dorado Hills, CA 06/2017 - 04/2018 Delivered fast, friendly and knowledgeable service for routine questions and service complaints. Upheld quality control policies and procedures to increase customer satisfaction. Folsom Lake College Folsom, CA 05/2010

Associate of Arts

Summary

Skills

Experience

Education and Training