**[Customer Service Sales Associate](https://www.postjobfree.com/resume/ad120e/customer-service-sales-brooklyn-ny)**

**Location:**Brooklyn, NY

**Posted:**December 19, 2023

**Contact Info:**

jgilbert606@gmail.com

+1-917-645-2735

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**Resume:**

Jean Cherilus

West Hempstead, NY 11552

jgilbert606@gmail.com

+1 917 645 2735

Authorized to work in the US for any employer

Work Experience

Receiving Associate

GardaWorld Security Services - West Hempstead, NY

July 2023 to December 2023

Received armoured trucks for the day. Empty the trucks out, separated the different deposit for tellers to count

Sales Specialist

Home Depot - Hempstead, NY

July 2017 to June 2023

• Provide fast, friendly service by actively seeking out customers to assess their needs and provide assistance

• Confirmed customers accounts and contact information

• Explain floor measures and installation

• Set up sales appointments with customers

• Answered product and service related questions

• Identified sales opportunities and acted on leads

• Conduct cashiers and register transactions

Sales Associate

Sears Holdings Corporation - Garden City, NY

November 2016 to May 2017

• Supervised floor sales, and provided training, coaching to associates

• Maintaining merchandise assortments and pricing integrity.

• Training and coaching employees on all policies and procedures.

• Maintaining a clean, safe environment to ensure sales floor will be ready for customers to shop.

• Provided outstanding customer service

Administrative Director

Keratin Lounge - New York, NY

July 2014 to November 2016

• Increase sales of service and retail products

• Ensure all employee and company records are up to date and accurate

• Count retail products daily, send over inventory count daily to main office

• Book appointments, and pre-book after client has finished service

• Planned and managed social media marketing

• Partnered with company managers to plan sales strategy Customer Service Representative

BJ's Wholesale Club - Levittown, NY

April 2012 to May 2014

• Verified membership, scanned merchandise and processed all point of sale transactions.

• Assist members with returns and exchanges.

• Answer the phones to assist members with all their customer service needs

• Greeted customers

• Worked in the inbound call center

• Responded to inquiries and issues

• Inventoried spreadsheets

• Operated the cash register

Sales Supervisor

Macy's - Bronx, NY

October 2010 to April 2012

• Provided exceptional customer service

• Trained and coached employees ages 16 and above

• Resolved register transaction issues

• Negotiated and completed purchasing contracts

• Verified customer personal information

• Performed onsite, in-store retail sales, as well as online sales

• Handled and followed up on escalations

Boatswain's Mate

U.S. Navy

July 2006 to February 2009

• Oversaw over 30 deck seamen in a division of 55 sailors

• Qualified line handler, capstan operator

• Armed security

• Participated in over 45 underway replenishment as a deck rigger, signalman Shift Manager

McDonald's - Lawrenceville, GA

January 2005 to May 2006

• Trained crew

• Count safe

• Construct schedules

• Maintained stock inventory

Education

As in Criminal Justice

Nassau Community College - New York, NY

2002 to 2005

High school or equivalent in Diploma

West Hempstead High School - West Hempstead, NY

September 1999 to June 2002

Skills

• Customer Service

• Sales

• Word

• Training

• Time Management

• Sales Experience

• Sales

• Customer service

• Sales management

• Retail sales

• Cash register

• Cash handling

• Negotiation

• Training & development

• Supervising experience

• Shift management

• Computer skills

• English

Military Service

Branch: NAVY

Service Country: United States

Rank: E-4

July 2006 to February 2009

Assessments

Supervisory skills: Motivating & assessing employees — Proficient November 2020

Motivating others to achieve objectives and identifying improvements or corrective actions Full results: Proficient

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.