**[Project Manager Business Development](https://www.postjobfree.com/resume/adzgv1/project-manager-business-owasso-ok)**

**Location:**Owasso, OK

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OBJECTIVE

Facility Maintenance and Repair/Residential Oversight/Project/Refinery/ Conduit/ Pipe L/Maintenance / Turnaround Manager/New York State Attorney Seeking New Challenges and Opportunities In Really Dynamic Physically Challenging 24/7 Arena Environmental Maintenance and Repair/Emergency Management/ Waste Cleanup

SUMMARY

West Point graduate, Army Officer, Civil Engineer, and licensed Attorney who is a detail oriented, high energy management, and engineering leader with outstanding maintenance facility and capital project management skills. Decision maker with a broad background skilled in numerous trade disciplines and the management of cross functional teams in refinery, downstream, and midstream areas. A proven leader with tremendous interpersonal/developmental skills who has leveraged his experiences to drive top tier results in all areas of the petroleum refinery industry.

EXPERIENCE

Jones Covey Group Mar 2021-Dec2021

Project Manager Senior

Responsible for overseeing the planning and implementation of an entire project

through budgeting, hiring team members, sourcing suppliers, and planning the project release. Dutes include setting deadlines, providing feedback, and communicating with clients about the status of the project. Develop project plans that identify resource and budegtary needs, provide feedback, advice, project updates, encouragement to team members, manage deadlines, and push the team to ensure timeliness, coordination with vendors and suppliers as needed.

American Electric Power Mar 2019-Dec 2020

Project Manager Senior

Manage a portfolio of predominately medium risk projects and assist in the management of projects of the highest complexity within a matrix team environment. Provide leadership, direction, training, coordination, and effective communication to initiate, plan, execute, monitor, control, and close projects in a safe, efficient, economical, risk-balanced approach to achieve short and long range goals and to obtain maximum customer satisfaction. Develop relationships and effectively communicate with stakeholders including internal customers, external customers, team members, suppliers, contractors, vendors, and industry peers. Perform supervisory duties and responsibilities if and when appropriate/directed.

Construction Consultant Jan 2018-Dec 2019

Worked as a consulting engineer in the construction and layout of natural gas access roads and drilling pad sites. Assisted in the construction, evaluation, and design of post construction storm management systems for environmental and regulatory conformity. Partnered with Post-Production and Maintenance Operations in the area of Crude and LG Frac Operations

Goodnight Midstream May 2017-Dec 2018

Director Bakken Operations

Managed a 50-person workforce operating 22 Salt-Water Disposal Plants (SWD) in the North Dakota. Responsible for budget, facility maintenance, safety management, project scheduling, environmental reliability, cost management, capex project planning & execution. Completed construction of four major SWD Plants and installation of 90 miles of pipeline with work completed within budget and time constraints. Reorganized maintenance and transportation practices within the organization while participating in a state-wide industrial review organization.

CVR Energy May 2015-Nov 2017

Principal Engineer– Pipeline

Provided reliability centered maintenance management and technical leadership for midstream projects using multi-team organizations. Responsible for facility maintneance to include: HVAC, Pumbing, Exterior Reapairs, and Electrical Distribution Systems. Developed scopes for engineering projects, schedules, and budgets for assigned mid and downstream tasks. Supervised vendor and proprietary work crews. Monitored regulatory compliance and safety while providing technical and direct leadership in pipeline integrity programs. Monitored cost expenditures and material deliveries during project execution. Assisted in maintaining and updating facility specifications and details in accordance with senior management goals. Acts with independence and ingenuity as witnessed in leading and completing a major 45 Mile Hydrostatic Test Project to a successful conclusion on time and under budget.

SUNOCO, Inc. Jan 1990-May 2015

Maintenance Manager

Maintenance Manager responsible for the enforcement of environmentally sound and regulatory compliant operations for over 265 downstream retail outlets to include preventive and predictive maintenance work and facility optimization and financial stewardship. Responsibilities included: capital construction improvements, engineering/maintenance scheduling, material and service purchasing, implementation of hourly skill training programs, team building, annual budgets, implementation of service and warranty contracts, predictive/reactive maintenance, environmental stewardship, and inventory management of both petroleum and convenience store retail products. On average, supervised in excess of $10 million of expense and capital improvements at sites which deal in over $459 million in retail sales annually.

Refinery Maintenance / Cost Engineer

At Sunoco’s Philadelphia Refinery duties focused on understanding and optimizing costs for oil to gas processing and turn around project execution while assisting but not limited to the safe and efficient execution of refinery maintenance & turn around activities. Work in this area included preventive maintenance, equipment replacement, and process unit reliability. Equipment included in the maintenace responsibilities included but was not limited to: cooler, chillers, HVAC Systems, condensers, and distribution systems. Cost analysis and work scope activities encompassed all inbound and outbound refinery assets. Optimized equipment operations and the promotion of continuous improvement through the implementation of better tools in cost/maintenance/engineering management and personnel visibility reporting system.

Corporate Attorney/Business Development

In this developmental position as one of the Corporate Attorneys, primary responsibility was legislative review. Secondary activities included legal/contract review, analysis, labor relations, and in an advisory role regarding lawsuits. In the role of Business Development Analyst participated in site permitting, development and presentation of new strategies to generate business opportunities. Implemented an automated system for determining a businesses’ net worth as part of the evaluation process.

Team Leader-Pipeline Systems

Served as the Team Leader in the evaluation of requirements and possible solutions for upgrading the existing Pipeline Control Software Solution. Team was a multi-disciplined technical group requiring a fast paced individual tasked to assess and explore proper system operation/maintenance protocols, establish KPI’s, and project the Return On Investment (ROI) for a major software operating system.

Manager – Vehicle Logistics

Responsible for the operation of the Sunoco Transportation Fleet consisting of over 200 vehicles in partnering with Outside Fleet Carriers in order to service over 5000 retail outlets. Pioneered/Championed the optimization of equipment needs and use of remote delivery in monitoring and verification of site fueling requirements. Introduced targets for safety and regulatory compliance while reorganizing department by implementing continuous improvement tools and delineating responsibility for industry trends, negotiated transportation contracts, insurance coverage, and warranty coverage.

Manager – Operations-Newark Terminal Facility Complex

Responsible for the routing of all oil products arriving and departing the Newark Terminal Complex via truck, marine and pipeline operations. Complex operation included two terminal sites, 24/7 vehicle operations, and terminal technical operators. Oversaw internal and external safety training, execution and planning for all capital construction projects, facility maintenace activities, purchasing, building system issues including power management and electrical systems, HVAC, SCADA controls, and steam maintenance requirements, mentor/evaluate employee performance, and collective bargaining.

Manager – Operations-Service Station Facility Maintenance

Responsible for facility management, management of multiple projects and organizational construction/repairs, and preventive maintenance at approximately 150 retail outlets. Duties included engineering management and the supervision of service technicians dispersed over a multi- state area. Managed budgeting and negotiating contracts, project risk and peer review, capital construction/engineering for multiple projects at the various locations while monitoring subcontractor and internal corporate resources, in tandem with employee quality of life issues.

Exxon Mobil Corporation May1987-Dec1990

Maintenance/Construction/Facilities Engineer

Provided in depth facility and commerical maintenance support for approximately 50 retail outlets, employed best practices in contract execution, developed long range maintenance planning, and managed the capital construction projects which included numerous small construction efforts as well as 6 ground up service stations. Handled permit and administrative functions related to capital efforts. Oversaw the operation of the Marine/Pipeline Fuel Terminal in Greenspoint, Brooklyn, NY which included the supervision of unionized terminal personnel. Skilled communicator/trust builder.

United States Army May1980-May1987

Officer – Army Corps of Engineers

Company Commander, HHC, 19th Engineer Battalion – Ft Knox, KY 1985-1987

Brigade S4 (Logistics), 19th Engineer Brigade – Karlsruhe, GE 1984-1985

Battalion S1 (Personnel), 249th Engineer Battalion – Karlsruhe, GE 1983-1984

Platoon Leader & Executive Officer – Karlsruhe, GE 1981-1983

Army Corps of Engineer Officer Basic/Adv. Courses Ft. Belvoir, VA 1980-1981

EDUCATION

J.D. Degree St. John’s University School of Law-Queens, NY

B.S. Engineering United States Military Academy at West Point

Lean Six Sigma Certified Villanova University

Project Management Project Management Institute (Certification Pending)

SKILLS/INTERESTS

Licensed Attorney New York State Bar Association

American Society of Civil Engineers

Certified First Responder / Disaster Relief Volunteer

Certified First Aid / CPR / Confined Space

Humane Society USA / Audubon Society / National Wildlife Federation

American Petroleum Institute

Animal Rescue/Rehabilitation Volunteer

Software: Outlook, Word, Power Point, Excel, Visio, Maximo

Pilot In Training/Photography/Travel/Reading/Swimming and Hiking

Distribution and Transmission Engineer Skilled In Power Plant Operations