**CURRICULUM VITAE**

**NAME**:  **AYANGAFAC LINDA MORFAW**

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**Email**: ayangafac@gmail.com

**Nationality**: Cameroonian

**Gender**: Female

**Visa Status**: visit visa

**Languages Spoken**: Proficient in English & French

**Position Applying: sales associate/cashier/merchandiser**

**OBJECTIVE**

Seeking a sales associate/cashier/merchandiser job with a dynamic company where I can contribute to maximizing profitability, ensuring customer satisfaction and reaching sales goals. A dedicated sales professional with wide ranging experience who is able to communicate with individuals at all levels in an articulate and persuasive manner. With my past experience, I can consistently achieve, standards and sales targets in a challenging retail environment.

**KEY COMPETENCE AREAS**

* Demonstrated skill with Microsoft word and excel
* Exceptional verbal and written communication skills
* Ability to organize and prioritize daily work as assigned by the store manager, including tracking and maintaining inventory and properly completing required audit functions
* Proven ability to work well in a team based environments to achieve goal and objectives
* A friendly and energetic personality with customer service focus
* Availability to work flexible shift
* Communicates in clear, concise, understandable manner both orally and in written.

***WORK EXPERIENCE***

* **TWO YEAR EXPERIENCE IN SALES AT NJEIFOBI SUPER MARKET BUEA CAMEROON**
* **ONE YEAR EXPERIENCE IN MAGIC P ELECTRONICS MUYUKA CAMEROON**
* **ONE YEAR EXPERIENCE AS A SALES REPRESENTATIVE IN MENO SUPER MARKET BUEA, CAMEROON**

**KEY ACCOMPLISHMENTS**

* attained 100% customer satisfaction by taking careful feedback and building on the Sample to improve the customer services being delivered
* delighted the customers with consistent and pleasant service which resulted in a 30% increase in returning customers
* reduced waiting time for customers by providing quick services
* Organized my team to meet targeted performance while being efficient and effective.

**RESPONSIBILITIES**

* Greet customers and ascertain what each customer wants or needs
* Take customer complain and suggestion to management.
* Provide customer adequate information based on what he/she needs concerning the company
* Maintain knowledge of current sales and promotions, policies regarding payment and exchanges and security practices
* Watch for and recognize security risks and thefts and know how to prevent or handle these situations
* Compute sales prices, total purchases and receive and process cash or credit payments
* Always make punctuality to work a priority.
* Count money in cash drawers at the beginning of shifts to ensure that amounts are correct and that there is adequate change
* Process merchandise returns and exchanges
* Offer customers carry-out service at the completion of transactions
* Sort, wrap and count currency and coins
* Stock shelves and mark prices on shelves and items

***EDUCATIONAL QUALIFICATIONS***

* Bachelor degree 2018(University of Buea, Cameroon)
* G C E Advance Level Certificate 2014(Cameroon GCE Board)
* G C E Ordinary Level Certificate 2012(Cameroon GCE Board)

**IT SKILLS**

* MS word, excel
* Internet, various search engines.

**HOBBIES**

* Reading business journals, Learning other cultures & Lifestyles, Sports & Music

**REFERENCE.**

Available on request