# **MANAR SAHEB**

571-999-5332 manarshani@gmail.com 17350 Montezuma way Dumfries, Virginia 22025

## **PROFESSIONAL SUMMARY**

Well-organized and reliable beauty advisor offering highly organized nature and good multitasking abilities. Works to satisfy customers and exceed sales targets. Security-conscious and observant with experience minimizing losses and managing stock.

# **EXPERIENCE**

# Beauty Advisor, Sephora Oct 2020 — Present, Woodbridge, Virginia

- Delivered exceptional service and beauty advice consistently to develop and grow loyal customer base.
- and managed in-store events to bring in potential in customers, build interest, and increase department sales.
- Maintained knowledge of current sales and promotions, return and exchange policies, and security practices.
- Encouraged customers to sign up for warranties and additional services, consistently exceeding quotas for add-on sales.

# Customer Service Representative, Davids Bridal Jan 2021 — Aug 2021 Woodbridge, Virginia

- Answered calls or emails from customers and assisted with special requests or resolving complaints.
- Utilized CRM tools to record, track, and maintain sales records.
- Shared insights with management regarding member inquiries, concerns, and complaints to improve products, operations, and policies.
- Returned customer calls and responded to inquiries and complaints.

#### **EDUCATION**

Bachelor of Science, Marketing — B.S. Business Marketing Western Governors University — Salt Lake City, Utah

### SKILLSCUSTOMER SERVICE

- Verbal communication
- Multitasking
- Manage inventory
- Retail marketing