**[Business Development Customer Service](https://www.postjobfree.com/resume/adzhpm/business-development-customer-florida)**

**Location:**Florida

**Posted:**September 05, 2023

**Contact Info:**

duroninsurance@gmail.com

727-992-5031

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**Resume:**

April Lillian Duron

Owner

AD Business Development Solutions, LLC.

EIN 85-1504363

7971 Adelaide Loop New Port Richey, FL 34655

adbusinessdevelopmentsolutions@gmail.com

(727) 992-5031

01/23/2019-Present

AD Business Development Solutions, LLC.

Business Consultant

Bookkeeping, Payroll, Social Media Design, Content Creator, Customer Service, Tax Preparation, Notary Signing, Business Consultant, Process Setup Website Designer, Event Coordinator

Funeral Setup and Customization, Licensed 215 Health and Life Agent Resident License Florida under Empower Brokerage

01/23/2019-Present

Operations Director

Transporters, Executive Transportation, LLC.

Tampa Bay, FL

Bookkeeping, Finance, Sales, Business Development, Accounts Payable and Receivable, Scheduling, Detail Coordinator, Inventory Manager, Graphic Design, Detail Coordinator, Dispatcher, Trainer

9/27/2021- 12/09/2021

SelectQuote Sr. Seasonal Flex Agent

Licensed Medicare Sales Agent

Licensed in 21 States with 10 different carriers

Resident License # W772326 NPN #20032813

Call Center Sales Representative

07/07/2019-11/22/2019

Automation Implementation Specialist and Administrative Assistant During Process Building

Sheridan Tax and Bookkeeping

Palm Harbor, FL

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Sales, Marketing, Implementation Specialist, Networking, Customer Service, Administration, Graphic Design

12/06/2016-09/27/2020

Owner and Office Manager

Dan’s Transmission Center Inc.

New Port Richey, FL

Service Writer, Bookkeeper, Graphic Design, Web Design, Sales, Marketing, Courtesy Transportation, Customer Service 09/09/2009-07/01/2016

Operations Director

Great Lakes Catering

Grand Rapids, MI

Sales, Marketing, Payroll, Bookkeeping, Inventory Management, Training, Accounts Payable and Receivable, Client Relations, Ordering, Commercial 12/24/2007- 09/23/2009

Newspaper Delivery Person

The Grand Rapids Press

Walker, Mi

Daily delivery of The Grand Rapids Press for the three largest routes in the district. Rain or snow, the paper still had to go. adbusinessdevelopmentsolutions@gmail.com April LillianDuron (727)992-5031 April Lillian Duron

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07/2006-03/2007

Research Specialist

Directions in Research

Kentwood, MI

Conducted Research Surveys for national brands and political polls. 11/2005-09/2006

Gas Station Attendant

American Gas and Oil

Ada, Mi

2004-2005

Food Expeditor

Vitale’s Of Ada Restaurant

Ada, MI

2002-2003

Gas Station Attendant

Amway Corporation

Ada and Cascade, MI

02/2001-11/2001

Call Center Representative Level 3

Old Kent Bank / Fifth Third Bank

East Kentwood, MI

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Serviced Checking, Savings, Installment Loans, and Mortgage Loans During the Merger

08/2000-01/2001

MOS 91/D

United States Army

Honorable Discharge, Chapter 7

(Breach Of Contract)

1997-2000 2001-2004

Assistant Manager

Cher’s Professional Tanning

Ionia, Lowell and Ada, MI

Sales, Payroll, Client Education, Cleaning, Customer Service, Bed Maintenance, Staff Training

1997-08/2000

Stocking Associate and Lingerie Sales Associate

JCPenney

Grand Rapids, MI

1996-1998

Prep Cook and Hostess

Perkins Restaurant

Kentwood, MI

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1996

Line Cook

Pizza Hut

Lowell, MI

Personal References Contact Information Length Of Relationship Samuel Slagle (813) 813-508-8424 7 Years

Tracy Vicaro (727) 808-1177 7 Years

Keri Laporte Montero (616) 835-6586 17 Years

Jennifer Scott (616) 262-2599 16 Years

I can pass a background check and drug screen without any issues. I have never been charged nor arrested for anything. I have 23 years of driving experience, 15 of which are commercial.

I am CPR Certified. My business is Licensed in Pasco County and Registered with the IRS. I have Auto Insurance through Geico Insurance. I am a Florida Notary Public and am a Registered Tax Preparer with the IRS. I hold a Florida Division of Financial Services License W772326 and have passed my 0215 exam. I hold licenses in 18 states for Life and Health, Florida being my Resident License.

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Business opened January 23rd, 2019 ~ EIN 85-1504363 DBA CYA Duron Insurance

adbusinessdevelopmentsolutions@gmail.com April LillianDuron (727)992-5031