**[Customer Service Business Development](https://www.postjobfree.com/resume/adzkpa/customer-service-business-buford-ga)**

**Location:**Buford, GA

**Posted:**September 08, 2023

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**Resume:**

HEATHER MARIE MARTIN

S U MMARY

Goal-driven strategic leader and business professional brings track record of success in start-up organizations. Outstanding background coordinating and leading strong teams in vision and goals through written and verbal communication. Strong organizational skills, creative, open mind and willingness to take on new challenges that require patience and perseverance.

E X P E R I E N C E

Founder And CEO

Journey To Better Health Buford, GA January 2015 - Current Teacher

Wayne Christian School Goldsboro, NC January 2013 - May 2018 Oversaw all aspects of operations including product development, marketing, sales, customer service and finance.

Developed and implemented a comprehensive business plan to launch the company.

Led cross-functional teams in developing innovative solutions for customers needs. Formulated objectives by aligning product and service plans with company vision. Collaborated with internal teams on projects related to digital transformation efforts.

Facilitated communication between various departments by providing resources or guidance.

Built and strengthened positive relationships with students, parents and teaching staff.

Prepared and maintained classroom environments appropriate for student learning and physical, social and emotional development. Provided individualized instruction to meet the needs of all students. Encouraged critical thinking skills and problem-solving strategies among students. S K I L L S

Business Development

Revenue Generation

Operations Management

Team Leadership

Marketing

Project Management

Consulting

C O N T A C T

9197501470

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Buford, GA 30515

E D U C A T I O N A N D

T R A I N I N G

Master of Arts

Piedmont International University,

Winston-salem, NC

May 2012

Bachelor of Arts

Piedmont Baptist College, Winston-

salem, NC

May 2010