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# ▶ Chukwuka Oguzie

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## Personal Information

Gender: Male

Marital Status: Married

Date of Birth: 6<sup>th</sup> June, 1975

## Education

### **B Agric Tech.**

Agricultural Economics & Extension. 2000  
Federal University of Technology Owerri, Imo State.  
Second Class Lower

Entrepreneurship and Healthcare in Emerging Economies. **By HavardX 2014 (In view)**

Understanding the Ebola virus and how you can avoid it. **By Alison.com 2014**

Fundamentals of Operations management Course **By Alison.com 2014**

Understanding your customer to drive sales. **By Alison.com 2014**

Characteristics of Successful Entrepreneur. **By Alison.com 2014**

Creating a need for your products. **By Alison.com 2014**

Introduction to Supply Chain Management. **By Alison.com 2014**

## **Experience**

### ***Managing Director***

Oguz Group (4 Nkpogu Road, Port Harcourt, Rivers State)

Oguz Nigeria Limited and Oguz Integrated Services Limited are members of the Oguz Group. We are a Nigerian indigenous Company based in Port Harcourt, Rivers State. The company was incorporated on September, 2010 with Registration number 912069 as a private Limited Company.

Our office is located at NO. 4 Nkpogu Road, Off Trans Amadi Road, Port Harcourt, Rivers State. We have interests in business verifications and confirmations, Solid Minerals, Agribusiness and Healthcare.

### ***Regional Operations Manager (South)***. (2009 – 2010)

Multichoice Nigeria Limited. (No 44 Birabi Street, GRA Port Harcourt, Rivers State)

- **Ensure an effective and efficient service to customers:** Rolled out customer service initiatives that portrayed one CARE through all branches and super dealers offices within the southern Region each month. Ensured that 4 top retailers' operations conform to the MCN operational standards and procedures. Ensured after sales support by rolling out the customer feedback forms for all installers.
- **Ensure that all operations staff in your region attend at least 3 refresher**

**courses each quarter**

- **Ensure churn prevention and recovery:** Ensured that the subscriber base grew month on month as of the 25<sup>th</sup> of each month. Ensured recovery of about 70% of subscribers on the three month promotion for each branch in the region.
- **Ensure that all super dealers are launched and the operational processes are in place to support all super dealers:** Auditing of super dealer environment and transactions each month and show improvements according to operations standards month on month. Also to ensure that 80% of the super dealer staff are trained every quarter.
- **Ensure data base clean up of subscribers in the region:** Increased the number of new e mail, phone numbers and birth dates of subscribers captured each month.

***Branch Manager*** (2007 – 2009)

Diamond Bank Plc. (Enamelware market Onitsha and Nnamdi Azikiwe University Awka, Anambra State).

- Branch Management: Grew the branches profitability from N3million to N11.5million
- Balance sheet management and growth
- People Management
- Customer acquisition
- Lending/ Risk Asset creation
- Credit proposal evaluation and appraisal
- Credit approval if within approval limit
- Staff management and supervision
- Staff appraisal
- Income generation
- Expenditure control
- Business development
- Liability generation

***Accounts Officer*** (2006 – 2007)

Diamond Bank Plc (Enamelware Market Onitsha, Anambra State.)

- Customer acquisition
- Lending/ Risk Asset creation
- Credit proposal evaluation and appraisal
- Business development
- Liability generation
- Income generation

***Relationship Officer*** (2004 – 2006)

Bank PHB (44 New market Road, Onitsha, Anambra State.)

- Customer acquisition
- Lending/ Risk Asset creation
- Credit proposal evaluation and appraisal
- Business development
- Liability generation
- Income generation

***Bank Operations*** (2002 – 2005)

Habib Nigeria Bank ( 44 New Market Road, Onitsha, Anambra State)

- Cash Department
- Accounts and Admin Department
- Bill and Remittances Department
- Clearing Department
- Customer Service Department

Courses Attended

- Induction training course for trainee officers
- Service excellence program and negotiable instrument course for officer/managers
- Branch Banking course for officers
- Kaduna Business School: Intermediate credit analysis and management program
- Accessing Nigerian Export and Import Bank facilities

- Core Accounting course for officers
- B. Adedipe Associates Limited: Basic credit lending principles, issues and applications
- IBFC Agosto; Accounting for non-accountants
- Anti money laundering course
- Credit/selling skill program for Branch Managers
- Diamond Bank Credit School 1
- Centum Learning; Success in sales course

### **Skills**

- ▶ Staff Management & development
- ▶ Business Strategy
- ▶ Operations Management
- ▶ New Business development
- ▶ Innovative
- ▶ Leadership skills
- ▶ Problem solving and decision making skills
- ▶ Strategic Planning and organizing
- ▶ Team building
- ▶ Relationship Management
- ▶ Trend analysis skills
- ▶ Computer Skills
- ▶ Interpersonal Skills
- ▶ Networking skills
- ▶ Influencing Skills

### **Personal Qualities**

- ▶ Relationship building
- ▶ Initiative
- ▶ Integrity
- ▶ Energy
- ▶ Assertiveness
- ▶ Diplomacy and Tact
- ▶ Dedicated and passionate

### **References On demand.**

Computer literate