**[Customer Service Technical Support](https://www.postjobfree.com/resume/ad1vc0/customer-service-technical-queens-ny)**

**Location:**Queens, NY

**Posted:**December 11, 2023

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**Resume:**

FRANCISCO BARBERAN

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SUMMARY

A highly skilled and experienced sales and technical specialist who has achieved standards of success in sales and relationship management. Have demonstrated the ability to work well under pressure and meet tight deadlines. Possess the ability to develop new business while maintaining the highest levels of customer service. Have the ability to provide technical support to customers and resolve issues thereby maintaining profitable relationships. Seeking to identify sales-related job opportunities in an automotive-related organization that demands excellence and rewards accomplishment.

WORK HISTORY

Masters Organization, Woodside, New York 1/14 to 9/21

Sales Manager/Representative

Managed the sales of automotive-related products to automotive body and repair

shops throughout the New York City Metropolitan Area.

Obtained high quality products from the following companies and sold them to the above-mentioned businesses.

PPG SATA IWAT INDASA BASF- RM Diamond

Automotive Art

Investigated and resolved billing inquiries and made all necessary account adjustments.

Approached new customers to build long-term profitable relationships.

Maintained up-to-date knowledge of new/existing products and special promotions.

Negotiated and closed new contracts to increase new business

Manager

Assured that adequate inventories were present to avoid delivery delays to maximize revenue and profits.

Strategically placed products on shelves to encourage sales of seasonal merchandise and special promotional sales items.

S and G Auto Body Supplies, Brooklyn, New York 1/94 to 1/14

Customer Service/Sales

Performed customer service functions for auto-body shop customers

including color matching, and new product introductions.

Provided additional technical support to resolve customer issues.

Approached new auto-body customers to increase customer base

EDUCATION

LaGuardia Community College, Long Island City, Associate of Arts-Paralegal Studies, 2002