**[Territory Sales Manager](https://www.postjobfree.com/resume/ad12v7/territory-sales-manager-orland-park-il)**

**Location:**Orland Park, IL, 60467

**Posted:**December 19, 2023

**Contact Info:**

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**Resume:**

BRIAN ADAMS

10840 Antelope Lane, Orland Park, IL 60467

(708) 466-3051

brianadams468@yahoo.com

EDUCATION:

Lewis University

Graduated-May 2023

Major: Sports Management, BA

Minor: Business Administration

GPA: 3.98

Relevant coursework: Facility & Event Management, Legal Aspects of Sports, Sport Leadership,

Principles of Marketing, Principles of Coaching, Recreation & Leisure, Risk Management, Sport

Administration, Sport Promotion, Principles of Management, Supervisory Management, etc.

WORK EXPERIENCE:

? Idlewild Country Club - Assistant Golf Professional (May 2023-December 2023)

- Managed and assisted in every aspect of daily golf operations

- Coordinated and managed over 15 corporate tournaments and over 20 member tournaments

together with the head golf professional

- Utilized Golf Genius software for all outings

- Effectively oversaw operations, training, and management of 10+ employees

- Taught golf lessons to club members

- Managed and assisted in the development and operations of Junior Golf Camp

- Successfully ran retail operations for the Pro Shop, including merchandise and miscellaneous

golf services

- Developed professional relationships with club members and other Clubs/Companies

- Effectively and positively resolved customer service issues in a timely manner

- Managed and maintained statistical information for Men?s League

- When necessary, provided assistance with golf course maintenance

- Assisted Caddie Master with supervision of caddies and golf cart operation (when needed)

? Orland Park Sportsplex - Facility Manager (September 2022-Present)

- Oversee 90,000 square foot facility, including gyms, fitness center, track, soccer field, and rock

wall

- Supervise 15+ workers from all Sportsplex facilities

- Manage multiple sporting event venues simultaneously

- Resolve all conflicts and customer concerns

- Respond to emergency situations

- Responsibility to open and close facility

- Coordinate programs and reservations for facility rentals

? Orland Park Sportsplex - Building Supervisor (January 2022-April 2022)

- Schedule Orland Park sports and activities throughout the village

- Communicate with organizations regarding reservations and tournament scheduling

- Utilization of ActiveNet system

- Track Facilities and rental usage

? Orland Park Sportsplex Fitness Desk Attendant (October 2021-September 2022)

- Supervise fitness center

- Maintain maintenance of fitness center

- Resolve conflicts within the fitness center involving Sportsplex members

- Instruct fitness classes

? Century Junior High School, Orland Park, IL

- Volunteer Assistant Boys Basketball Coach

ACTIVITIES:

? College Baseball Player (University of Wisconsin-Oshkosh, Lincoln Trail College, Lewis

University)

? Volunteer Work

- Sandburg High School Baseball Camps

- Cangelosi Sparks Special Needs Baseball Nights

REFERENCES:

? Kurt Heinlen (Sportsplex Recreation Division Manager) 708-227-8054 /

kheinlen@orlandpark.org

? Joel Voss (Head Golf Professional) 815-768-6100 / vossgolfllc@gmail.com

? Arianna Cooke (Workplace Site Manager at Pinterest) 708-337-4236 /

arianna.r.cooke@gmail.com