

AUDU EZEKIEL

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Objective

To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

Personal Details

- Date of Birth : 10th November, 1999
- Marital Status : Single
- Nationality : Nigerian
- State of Origin : Edo state
- LGA of origin : Etsako west
- Sex : Male

Education

- **Adeife sodipo Akindeko memorial primary school** 2002 - 2008
First School Leaving Certificate
- **Bariga Junior Grammer school** 2009 - 2012
Basic Education certificate Examination
- **Arch Deacon Adelaja Senior High School** 2013 - 2015
Senior Secondary certificate of Education
- **Auchi polytechnic, Auchi** 2017 - 2019
National Diploma, Marketing
- **Auchi polytechnic, Auchi** 2020 - 2022
Higher National Diploma, Marketing

Experience

- **Jubilee Life Mortgage Bank** 2023 - Till date
Direct Sales Executive
 - Canvass potential customers to open accounts.
 - Mobilize deposits from sales canvassing.
 - Drive property sales
 - Drive revenue and profit to achieve the bank's strategic goals.
 - Act as a key contact for large customers' accounts.
 - Acts as the lead integrator of business partners-wealth management, mortgage, and retail.
 - Define and develop a service-based sales culture.

- **United Bank for Africa** 2020 - 2021
Direct sales executive
 - Opening of savings and current Account
 - Creating customers relationship
 - Identify and understand the need of the Customer.
 - Sell the Banks Products proactively to new/prospective customers.
 - Participating in weekly/monthly sales performance review meetings.
 - Maintaining accurate records of all sales activities, budget achievements and cross-sell referrals.
 - Ensuring assigned sales target and budgets are met.
 - Participating in tactical sales/marketing activities.
- **DriversNG** 2018 - 2020
Social Media Marketing
 - Identifying trends and insights
 - Allocating marketing investments
 - Planning and directing marketing campaigns
 - Managing an organization's website and maintain it, keeping best practices in mind
 - Optimizing content for the website and social media platforms
 - Working with various content formats such as blogs, videos, audio podcasts, etc.
 - Tracking the website traffic flow
 - Providing internal reports on a regular basis
- **High pack plus Academy** 2015 - 2017
Class Teacher
 - Motivating pupils with enthusiastic, imaginative presentation;
 - Maintaining discipline;
 - Teaching all areas of the primary curriculum;
 - Working with others to plan and coordinate work.
 - Organising the classroom and learning resources and creating displays to encourage a positive learning environment;
 - Planning, preparing and presenting lessons that cater for the needs of the whole ability range within their class.

Skills

- Communication skills
- Problem solving
- Customer service
- Emotional
- Intelligence

- Numeracy skills
- Teamwork
- Organisation and time management

Languages

- English
- Yoruba
- Etsako

Reference

- Available on request - ""