

David J. Asher

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About Me

David has notable experience in Business Consulting and Services, specifically in the areas of Business Development/Sales, Market Research, Customer Relationship Management, and Training.

He has had extensive engagements with Procter & Gamble, Coca Cola, Cadbury, Twinings UK, Reckitt Benckiser, Unilever, MTN, H. Pierson Associates, Nielsen Nigeria, Profiliant Resources, and several financial institutions, with outstanding results for firm and client.

David has several training badges and distinguishing awards to his credit.

Work Experience

- Eaglepoint Mountain

Senior Consultant

2014-05-30 | Currently working here

Advisory

Business Development/Sales

Market Research

Training

- Profiliant Development Resources Ltd.

Marketing Specialist

2013-11-04 | 2014-04-30

Brand Management

Business Development/Sales: Open Courses

Market Research

Special Projects

- Innovative Data Solutions

Head, Client Sales & Services

2010-06-01 | 2013-11-29

Business Development/Sales Lead

Market Research

Training & Development

- Nielsen Nigeria

Senior Analyst/Client Sales & Services Executive/Unit Manager

2005-10-03 | 2010-10-29

Key Account Manager/Analyst

Business Development/Sales

Business Presentations

Training

Client Relationship Manager/Research Head

2002-08-05 | 2005-10-28

Business Development/Sales

Design & Implementation of Training Programs for Financial Institutions

Course Facilitation

Customer Relationship Management (10 Banks)

Pioneer Head of Research Department

Head, Treasury & ALM Committee

Education

Lagos State University, Ojo, Lagos

Degree | Bsc. Economics - 2001

Job Skills

MS Office Suite

Negotiations/Contract Preparation

Program/Training Facilitation

Business Presentation

Professional Communication Skills

Leadership/Team Management

Proactiveness/Attention To Detail

Language Skills

English

French (Basic, Taking Lessons)

Yoruba

Awards

Nielsen Award for Excellence

The Most Disciplined Staff

The Most Tidy & Quality-Conscious Staff

Mr. Integrity