

## **SUMMARY**

Resourceful & Customer oriented marketing professional with over 3 years of experience, consistently delivering high-quality & results-focused marketing content while leveraging social media, SEO, SEM & emerging market trends to expand business strategies. Dedicated team player with expertise in marketing, management, advertising & E-commerce. Meticulous leader seeking to leverage background into brand & consumer insights management role.

# **SKILLS**

- Vendor Relations
- Event planning & Execution
- Marketing Collateral
- Customer Relationship Management (CRM)
- Retail & Online Marketing
- Business Development
- Market Strategy Development
- Mobile Marketing
- Direct Marketing Campaigns
- Microsoft Office Suite Proficient
- -Experience in HubSpot, AgileCRM, Mailchimp, Hootsuite, Shopify, Canva, Photoshop, Google Analytics, Slack

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#### **EXPERIENCE**

12/2019 - 09/2022

**Marketing Manager & Customer Success Associate** 

**BST Vape | Remote** 

- ■Create & Maintained the online store
- Social Media Marketing
- Developed advertising materials & marketing campaigns
- Liaison with brands & clients
- Monitoring online purchases
- Handled all customer queries
- E-mails, Live Chat, Calls from & to customers
- **●**Data Entry
- Recruitment & screening of potential new staff for the physical stores.
- Created sole strategies to promote advertising offerings & motivate larger deals
- Prepared detailed marketing forecasts on a daily, weekly & quarterly basis
- Conducted research & development on existing & emerging products to highlight benefits

#### 02/2018 - 08/2019

Customer Service Representative & Data Analyst MTN Telecommunications | Cape Town, South Africa

- Processed & issued product orders & service upgrades for customers
- Build rapport with customers through courteous & professional communications
- Oversaw customer account inquiries, accurately providing information to resolve service complaints & guarantee customer satisfaction
- Served as point of escalation for complex customer issues, capturing timely resolution to drive customer retention
- ●Input customer information, call notes & personal data onto internal database

### **EDUCATION**

2011 - 2013

Northlink College | Cape Town, South Africa Bachelor's Degree in Marketing Management Academic Achievement Award in Marketing Coursework in Adobe Photoshop