ABILOYE IYANUOLUWA JOHN

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To make positive contribution to the accomplishment of the goal of a dynamic organization and employ my love for technology and intellectual activeness to promote her growth while also building on enviable career.

Skills

* Identify prospective customers, lead generation and conversion.
* Time Management to meet up target .
* Detail-oriented and excellent concentration ability.
* Emphasize the features of products to highlight how they solve customer problems.
* Negotiate prices and terms and prepare sales agreements.
* Highly motivated and target driven with a proven track record in sales.

Experience

**Digital App Coach and Sales Representative** May 2021 - February 2023

*Nigeria Brewery Limited, Cross-River, Nigeria.*

* Disciple leadership.
* Maintain contact lists and follow up with customers to continue relationships.
* Communication skills, especially persuasion, to clearly convey the benefits of a product to potential customers
* Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
* Business-to-business exchange of goods, services, or information (e-commerce)

**Bio-Medical Equipment Marketer** Dec. 2016 - Sept 2017

*Roupecrowwn Miscellany Enterprise,Ibadan, Nigeria*.

* Top-notch reporting abilities.
* Co-configuring visually appealing showrooms.
* Well-honed data analysis techniques.
* Research potential new customers, identify customer needs.
* Engage customers and prospects, make outbound calls, and follow-up on leads.

**Education**

**Bachelor’s Degree in Applied Technology** Anticipate June 2025

*Brigham Young University- Idaho, USA .*

* Proficient in Google Sheets and Microsoft Office.
* Design and develop relational databases and applications.
* Configure and resolve issues related to software, network, and security in support of desktop computers.

**Ordinary National Diploma in Electrical Electronics Engineering.** Sept**.** 2014 - Nov. 2016

*The Polytechnic of Ibadan, Ibadan, Nigeria*

* To promote adequate maintenance skills.
* Safety skill in handling machine.
* Certificate in Electrical Electronics Engineering.