###### Alton Porter Condra iii Atlanta, GA ⏐ 404-668-2768 ⏐altoncondra@gmail.com

**Grady Health System Infectious Disease Program Pharmacy Manager**

**Community Pharmacy/Research Pharmacy/Admixture Services/ Pharmacy Case Management**

###### PROFESSIONAL PROFILE

Committed, compassionate, adaptable leader and team player with extensive experience in medication reimbursement and specialty (HIV) pharmacy management. Insightful, objective and confident people person and relationship builder with excellent listening skills able to work effectively across all levels of the health care team to deliver quality medical patient outcomes. Highly effective problem solver quick to overcome obstacles through strategic and tactical planning.Thrive in a fast-paced environment with opportunities for growth and accomplishment.

**CORE COMPETENCIES**

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| * Management of Finance, Quality and People | * Market Access, Payer Engagement |
| * Strategic and Tactical Account Analysis and Planning | * High Volume Prescription Pharmacy |
| * Organizing & Mobilizing Collaborative Teams | * Business Partnership Management |
| * Regulatory and Compliance | * C-level / Stakeholder Relationship Building |
| * Gov’t Payers / Third Party Reimbursement/ PBM/GPO | * Revenue Cycle |
| * Negotiation / Contracting / Account Analysis / Reporting | * Decision Maker Communication and Presentation |
| * Local and National Strategic Outreach |  |

###### CERTIFICATIONS AND AFFILIATIONS

Licensed Pharmacist in Georgia

Licensed Pharmacist and Alabama

Yellow Belt in Six Sigma

###### Education

Bachelor of Science of Pharmacy

Auburn University

Auburn Alabama

1991

###### PROFESSIONAL EXPERIENCE

**Grady Health System (GHS) - Infectious Disease Program (IDP) Pharmacy,Atlanta, GANovember 1998-Present**

### Department of Pharmacy and Drug Information

#### Pharmacy Manager, IDP Pharmacy Services

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* Manager of IDP Pharmacy (outpatient pharmacy for the Grady HIV clinic), Specialty Pharmacy, Research Pharmacy, and Admixture Pharmacy
* Staff supervision and scheduling of pharmacists, technicians and pharmacy case managers
* Responsible for managing multi-million dollar drug inventory, amongst three suppliers including McKesson, Cardinal and GHS Pharmacy storeroom
* Analyzes and determines the annual Ryan White medication budget for antiretroviral, mental health, opportunistic infections and primary care medications.
* Knowledgeable in pharmacy storeroom operations including purchasing and patient assistance programs (PAP) within Grady Health System
* Manage and coordinate internal and external audits including Georgia Medicaid, commercial insurers, Medicare Part D, Ryan White, ADAP and others as needed.
* Liaison for all pharmaceutical companies
* Instrumental in the implementation of Express Scripts Specialty Pharmacy contracts including writing of policy and procedures required by the PBM and assisting in the coordination of the actual contract to GHS leadership
* One of the few GHS leaders consistently rated as a Tier 1 leader for three consecutive support services surveys
* Demonstrates high level of employee engagement resulting in almost a zero turnover rate
* Utilizing opportunities with copay cards, PAP and securing prior approvals, lead department in maximizing reimbursement to the extent of $10 million net reimbursement realized.
* Ensures all pharmacy laws and Grady Health System policies and procedures/guidelines are maintained.
* Serves as Pharmacy liaison for pharmacy committees and other related committees.
* Manages IDP pharmacy case managers and activities related to medication payer sources.
* Manages IDP Pharmacy Continuing Quality Improvement
* Triage special circumstances for patients, providers, nurses, and administration
* Implementation of Interactive Voice Response Refill System
* Implementation of New Pharmacy Software
* Implementation of Merging of ADAP Pharmacy into IDP Pharmacy
* Implementation of EPIC (electronic medical records) with Pharmacy Services
* Implementation of EPIC (electronic medical records) outpatient Pharmacy system (Pharmacy computer)
* Collaborate with IDP Medical Director on Administrative Issues and Patient Care Services
* Team development with individuals allowing for promotion and change in career opportunities

**Pharmacy Case Managers**  **November 1998-Present**

* Oversight of IDP patient assistance programs (PAP), AIDS Drug Assistance Program (ADAP), prior authorizations
* Worked specifically with pharmaceutical companies to streamline or customize their PAP to meet the needs of GHS
* Consistently ensure all IDP PAP audits maintain a 99% accuracy rate
* Liaison for all pharmaceutical companies PAP at GHS
* Coordinate with pharmacy IS to ensure adjudication of manual PAP
* Consistently involved in training and retraining pharmacy case managers and pharmacy staff on PAP process
* Instrumental in working with IDP Finance to ensure budgets are maintained

**IDP Specialty Pharmacy Pilot** 2**014-Present**

* With limited initial resources, program has grown to serve over 260 patients
* Secured additional funding and pharmacy positions to expand specialty program to over 1000 patients
* Services include: Medication Therapy Management (MTM), refill reminders to patients and providers, customized delivery
* Outcomes from study showed improvement in medication adherence in turn leading to improvement in immune recovery and viral suppression
* Achieved a “very satisfied or extremely satisfied” satisfaction rating with 99% of respondents on most recent patient satisfaction survey.

**IDP Hepatitis C Clinic (HCV)** 2**014-Present**

* Instrumental in acquiring personnel (pharmacy case manager) and other resources to establish a financially and clinically successful HCV program at IDP. Develops and coordinates training for ongoing operations.
* Instrumental in negotiating less expensive drug price for Harvoni®

**340B Experience**  **2017**

* Attended 340B University
* Member of 340B Health, a non-profit organization
* Member of GHS 340B compliance committee
* Presented at the National 2017 340B Health conference in Washington, DC “Importance of Diversity When Building Teams”
* Spoke in a national video supporting 340B policies to support GHS initiatives.
* Lobbied US Congress in support of GHS endorsement of the 340B program

***Alton Condra Productions, LLC* March 2008-Present**

**Chief Executive Officer (CEO)**

* Oversight of Grant writing and submissions for HIV Educational Programs
* Coordination of venue, information systems, professional organization, staff and budget for educational programs
* Creator and Executive Producer of HIVtalkshow.com
* Project Development
* Market company projects to sponsors/advertisers
* Implementation of sponsors/advertisers material on related projects
* Responsible for hiring managers, staff, and consultants

#### Interim Director of Prescription Pharmacy Services of Grady Health System December 2006-January 2007

* Director of Prescription Pharmacy Services (outpatient pharmacy for the entire Grady Health System including Main Pharmacy, Central Refill Pharmacy, Senior Care Pharmacy, IDP/ADAP Pharmacy and all neighborhood pharmacies)
* Staff supervision and scheduling
* Ensure all pharmacy laws and Grady Health System policies and procedures are upheld
* Pharmacy Liaison for all pharmacy committees and related committees
* Advisor to Patient Assistance Programs
* Director of Pharmacy Continuing Quality Improvement
* Triage special circumstances for patients, providers, nurses, and administration

#### Manager, IDP Pharmacy 2000 - Present

* Refer to Staff Pharmacists duties below
* Narcotic Control
* Staff supervision
* Pharmacy representative at provider meetings
* Triaged special circumstances for patients, providers, and nurses
* Reorganized pharmacy refill department work flow

#### Staff Pharmacist, IDP Pharmacy October 1998 - 2000

* General dispensing duties
* IV admixture and clinical lab monitoring
* Prescription review and clinical interventions
* Interactions with providers (doctors, physicians assistants, nurse practitioners), nurses, and clinical pharmacist
* Pharmacy representative for new patient orientation
* Screen for adverse events
* Pharmacy liaison for IDP pharmacy representative

#### Staff Pharmacist, ADAP Pharmacy October 1998 - 2000

* See staff Pharmacist duties
* Implementation of new state-wide pharmacy mail-out program (Aids Drug Assistance Program)
* Staff meeting facilitator

***Revco Pharmacy-Atlanta, Georgia***  **September 1997-October 1998**

**Pharmacist in Charge**

* Inventory Management
* Narcotic control
* Staff supervision

***Winn-Dixie Pharmacy-Austell, Georgia* September 1995-March 1996**

**Pharmacist in Charge**

* Inventory Management
* Narcotic control
* Staff supervision

***Big B Drugs-Atlanta, Georgia* December 1993-August 1995**

***Big B Drugs-Birmingham, Alabama***

***Big B Drugs-Montgomery, Alabama***

**RESEARCH EXPERIENCE**

**Improved HIV markers and decreased emergency room usage and hospital admission with initiation of a pilot specialty pharmacy at a southeastern Ryan –White –funded clinic over a three year period**. *IDWeek*, Oct 4-8, 2017 San Diego, CA. Abstract 66801, ML Nguyen**, A Condra**, D Corbin-Johnson, K Woodson,M Patel, J Colasanti, W Armstrong

**Abacavir Hypersensitivity Monitoring by Staff Pharmacists** *3rd International Workshop on Adverse Drug Reactions and Lipodystrophy in HIV;* Athens, Greece, from October 23-26, 2001. P54.  *SK Chuck,* ***A Condra****, DL May, PD Powers, C Landers, D Hurst*

**Impact of Staff Pharmacists on Nonadherence: Addressing Late Antiretroviral Refills***, Pharmacotherapy Volume 20 Number 3 March 2000; D May, S Chuck,* ***A Condra****, E Aguirre, K Woodson, P Powers, P Chamlies, K Patel, D Miller*

**PRESENTATIONS**

Speaker at the National 2017 340B Health Conference, Washington, DC 2017

Speaker at the 2016 National Ryan White Conference, Washington, DC 2016

Transforming Overwhelming into Possible: Innovative Models by HIV Pharmacies

Management of ARVS Adverse Effect (parts 1 & 2) 2010

Introduction to HIV Care and DHHS Guidelines 2009

Managed Care and Pharmacy Programming 2006

Medicare Part D and Implications to State and Federal Funding Programs 2005

Impact on Clinical Interventions by Pharmacists 2005

Impact on Patient Assistance Programs 2004-2005

Drug of the Month Lectures to off campus providers throughout Southeast 2002

“Drug of the Month 2001-2002

“Wrong Prescriptions” 2001

“Work Flow of the Pharmacy” 2000

“New Patient Orientation”-Grady IDP 1998-2001

**COMMITTEES**

HIV Pre-Exposure Prophylaxis initiatives 2018 2018

Rapid Entry for HIV treatment initiatives 2018 2018

Minority AIDS initiative programs 2018 2018

GHS Pharmacy Awards Committee 2014-2018

Boehringer-Ingelheim Advisory Board 2010

Boehringer-Ingelheim Advisory Board 2011

Pharmacy Task Force 2005

Pharmacy Communications Committee 2005

Pharmacy Education Committee 2005

IDP/ADAP Pharmacy Task Force 2003-2005

IDP Steering Committee 2003-2005

Glaxo Smith-Kline Local HIV Advisory Board 2002

IDP Education Committee-Member 2000-2001

IDP Computer Committee-Member 2001

GHS Health Care Provider Recruitment Committee 2001

SEGRA Rodeo Sponsor Committee-Chair 1999-2003

SEGRA Rodeo Board-Vice President 1999

SEGEA Rodeo Membership Committee-Member 1999

SEGRA Rodeo Publicity Committee-Member 1999

SEGRA Rodeo Roundtable-Member 1999-2002

**LICENSURES**

Alabama State Board of Pharmacy #12525

Georgia State Board of Pharmacy #18261

Tennessee State Board of Pharmacy #10682 Inactive

Georgia Real Estate #244162 Inactive

**AWARDS**

Grady Health System Jim Dorsey Leadership of the Year Award October 2018

Supervisor of the Month-Grady IDP October 2004

Employee of the Month-Grady IDP May 2001

Excellence in Service Award-Grady IDP 2001

**REFERENCES**

Available upon request