

# olanite david

Lagos, Lagos State, Nigeria

olaniteolanight@gmail.com

[linkedin.com/in/david-olanite-63986924a](https://www.linkedin.com/in/david-olanite-63986924a)

## Summary

Passionate about the synergy between software development and business. Aspiring to bridge the gap between technology and entrepreneurship. Currently exploring innovative solutions and crafting code that brings ideas to life. #TechEnthusiast #BusinessInnovation

## Experience

### Collections Officer

RAYTILL NIGERIA LIMITED

Jul 2022 - Dec 2022 (6 months)

Summary:

Results-oriented Collection Officer with a track record of surpassing sales targets through effective communication and strategic promotions. Proven success in cultivating positive client relationships, resulting in a remarkable 50% increase in bonuses. Experienced in international customer relations in Ghana, showcasing adaptability and excellent communication. Seeking opportunities to leverage expertise in customer relations and sales for business success.

Key Achievements:

- \* Exceeded sales targets, leading to a 50% increase in bonuses.
- \* Successfully managed international customers in Ghana, demonstrating adaptability and effective cross-cultural communication.
- \* Implemented innovative sales strategies, significantly contributing to team growth.

International Experience:

- \* Transferred to handle international customers in Ghana, bridging cultural gaps and delivering exceptional service.
- \* Cultivated and maintained relationships with international clients, contributing to the expansion of the customer base.

Reason for Resignation:

Left due to the completion of the school break, maintaining professionalism and leaving on good terms.

## Education



### University of Ilorin

Bachelor of Engineering, Electrical and Electronics Engineering

2020 - 2025

Education & Skills Overview:

Pursuing a Bachelor of Engineering in Electrical and Electronic Engineering, showcasing a strong academic record. Actively engaged in the exploration of opportunities for personal and professional development, coupled with a focus on honing skills in web development, mobile application

development, and broader software development. Concurrently managing and growing a personal business, demonstrating a versatile approach to academic and entrepreneurial pursuits. Committed to leveraging this comprehensive education to contribute to advancements in electrical and electronic engineering and the broader technology sector.

## Licenses & Certifications

 **Founder Academy** - alx\_africa  
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## Skills

Figma • C (Programming Language) • JavaScript • Communication • Teamwork • Entrepreneurship  
• Business Development • Sales • Product Development • Networking

## Honors & Awards

 **Dcomsite Tech Innovation** - Opolo Global Innovation

Jul 2023

Tech Innovation Participation:

Reached finalist status in a competitive tech competition for MarketMate, an innovative e-commerce startup connecting buyers to local markets. Awarded a Certificate of Participation for this groundbreaking initiative.