**OSANEBI HENRY ONYEKA**

11, Rufia close Cele Bus stop, Alagbado, Lagos State.

Tel: 08032453343

Email: [osanebih@yahoo.com](mailto:osanebih@yahoo.com)

**OBJECTIVE:**

To work in an organization where co-operation integrity, innovation, excellence, and pillars upon which corporate goals are attained, which also gives room for employees’ development.

**PERSONAL DATA:**

Date of Birth: 2 May, 1982

Sex: Male

Marital status Married

Nationality: Nigerian

**EDUCATIONAL BACKGROUND AND CERTIFICATE OBTAINED**

* **Delta State University, Abraka Delta State** 2006 – 2009

*B.sc marketing*

* **Bolade Grammer School; Oshodi, Lagos State** 1996 – 2002

*Senior Secondary School Certificate*

* **Badia Primary School, Ijora, Lagos State**  1991 – 1996

*Leaving school certificate*

**WORKING EXPERIENCE AND POST HELD:**

**FOTO-AFRICA DISTRIBUTORS LIMITED**

**122/123, Afprint Warehouse, Isolo, Lagos State.**

**Position:** Sales **Manager** 2020- Oct. 2021

Foto-Africa Distributor Limited is a multi-national company that deals with printing machines, they also involve in selling of Epson Printers, we also involve in consulting and managing our customer base

**RESPOSIBILITIES AND ACHIEVEMENT**

* Sorting for new prospect
* Arranging meetings with new prospect
* Maintaining existing customer
* Writing of reports about our customers, the feedback, suggestion and recommendation.
* Feedback on events in the field.
* Travelling inter-state for marketing and sorting for a new clients
* Meeting sales target.
* Increasing the sales turnover of the organization

**MFI OFFICE SOLUTION AFRICA LIMITED**

85A, Owukori Crescent, Alaka Estate Surulere, Lagos State.

**Position:** Area sale Manager 2017-2020

MFI office solution Africa limited is a multi-national company that deals with a software use for printing, they also involve in manage print services (MPS), they also involve in selling of canon machine and Hp machine and other machines. We also involve in consulting and managing our customer base

**RESPOSIBILITIES AND ACHIEVEMENT**

* Sorting for new prospect
* Arranging meetings with new prospect
* Maintaining existing customer
* Writing of reports about our customers, the feedback, suggestion and recommendation.
* Feedback on events in the field.
* Travelling inter-state for marketing and sorting for a new clients
* Meeting sales target.
* Increasing the sales turnover of the organization

**SKYAT TECHNOLOGY NIGERIA LIMITED**

15/17, Opebi Road, Ikeja, Lagos State.

Position: Area Sales Manager 2015 - 2017

Sky at Technology Nigeria Limited is a multi-national company that deals with different kinds of machines and services such as: Konical Machines, Epson machine, laminating machine, and also involve in manage print services (MPS).

We also involve in consulting and managing our customer base

**RESPONSIBILITIES AND ACHIEVEMENT**

* Sorting for new prospect
* Arranging meetings with new prospect
* Maintaining existing customer
* Writing of reports about our customers, the feedback, suggestion and recommendation.
* Feedback on events in the field.
* Travelling inter-state for marketing and sorting for a new clients
* Meeting sales target.
* Increasing the sales turnover of the organization

**TENAUI AFRICA LIMITED**

51, Allen Avenue Ikeja, Lagos State.

Position: Area Sales Manager 2011 - 2015

Tenaui Africa limited is a multi-national company that deals with different kinds of machines such as: canon machine, Epson machine, Hp machine, laminating machine, bronzing machine, and other machines. We also involve in consulting and managing our customer base.

**RESPONSIBILITIES AND ACHIEVEMENT**

* Sorting for new prospect
* Arranging meetings with new prospect
* Maintaining existing customer
* Writing of reports about our customers, the feedback, suggestion and recommendation.
* Feedback on events in the field.
* Travelling inter-state for marketing and sorting for a new clients
* Meeting sales target.
* Increasing the sales turnover of the organization

**SKILLS**

* Excellence communication and interpersonal skills
* Open to new challenges and willing to learn
* Excellence organization skills
* Ability to work under pressure, with minimum supervision
* Excellence team player
* Excel and power-point.

**LEADERSHIP POSITION**

Sales Team Leader

National Association of Managing Science

Student of Delta Chapter

Public Relation officer 2008 – 2009

**HOBBIES:**

Reading, meeting people and Travelling