**[Accounts Payable Business Development](https://www.postjobfree.com/resume/ad07pb/accounts-payable-business-boston-ma)**

**Location:**Boston, MA

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**Resume:**

PETER BAER SCHNEIDMAN

246 Boston St #1, Boston, MA 02125

(914) 671-8385 peterbaer74@gmail.com

ACHIEVEMENT HIGHLIGHTS

● Successfully oversaw all construction projects when building on both an island and mainland-based facility. Ensured that all projects were completed within the guidelines of governing authorities, as well as on budget - never missed a deadline.

● Achieved perfect scores 5 years in a row from the New York State Department of Health, ensuring that permits to operate were received each year.

● Developed comprehensive change management plans, including stakeholder analysis, communication strategies, and training programs. Implemented improvement programs, focusing on enhancing operational efficiency, quality, and overall productivity.

● Ignited total revenue to 100%+ of a $5.1MM annual revenue operation by creating new marketing information to specifically target potential customers in certain demographics and purchasing preferences.

● Slashed accounts payable and receivable waiting period by approximately 75% to vendors by streamlining the A / P and A / R process and eliminating redundancies within the system.

● Reduced payroll processing expenses by 15% by updating and modernizing payroll procedures for improved budgeting and forecasting analysis for a staff of 300.

● Decreased penalties paid to the government to zero by standardizing hiring practices and documentation that ensured implementation of equal employment practices as well as timely tax reporting. Streamlined process to ensure compliance.

PROFESSIONAL EXPERIENCE

Director of Operations-RAQUETTE LAKE CAMPS Armonk, NY 2001 – June 2023 An ACA accredited camp offering exclusive summer camp programs for boys and girls between the ages of 6 and 15 with $5.1MM in annual revenues.

●Key team player committed to managing operations, facilities, and projects seamlessly while contributing to business-development and revenue-producing activities.

●Managed all aspects of facility, grounds, operations and construction projects, including conceptual stage, permitting, financing, implementation, and completion.

●Dealt with all local, state, and federal agencies to ensure compliance and security. Reduced penalties to zero.

●Supervised all preventative maintenance and improvement on existing buildings, grounds, and structures.

●Sourced, recruited, hired, and mentored a seasonal and full-time staff of 300, from senior management to entry level positions.

●Led the design and implementation of a company-wide continuous improvement program, focusing on enhancing operational efficiency, quality, and the overall productivity.

●Managed daily activities for over 15 fully dedicated maintenance and construction crew workers as well as multiple contractors year-round to complete capital projects and routine maintenance

●Combined tactical execution of strategic initiatives with strong leadership of cross-functional staff and development of key alliances to capture and enhance overall quality, productivity, business, and bottom-line financial performance.

●Led 30 direct reports and 300 indirect reports. Full P & L accountability for $5.1MM in revenues and $5.1MM for budgetary allocations.

●Implemented and controlled all financial aspects of the organization. Managed financial assets to ensure optimal utilization and profitability. Oversaw the preparation of financial reports, including income statements, balance sheets, and cash flow statements, to provide accurate and timely information to stakeholders. Peter B. Schneidman

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●Monitored and analyzed financial statements, budgets, and forecasts to identify areas for improvement and cost-saving opportunities.

●Developed and implemented financial policies and procedures to enhance internal controls and mitigate risks.

●Assessed trends, market research, and competitor competencies to enhance competitive service positioning and accelerate revenue performance, which resulted in 15% revenue growth.

●Oversaw all payroll tax withholdings and required filing, employee benefits, and annual distribution of W-2s and 1099s in a timely manner to avoid fines.

Outside Sales Manager-GUARANTEE SYSTEMS Baton Rouge, LA 1997 – 1998 Provides quality disaster cleaning and repair, including 24-hour emergency services.

●Charged with full P & L responsibility for $500K in revenues. Reported to the General Manager and covered the state of Louisiana.

●Directed crews with accountability in indoor air quality improvement. In charge of executing all functions of engineering, estimating, accounting, quality control, and safety.

●Monitored financial indicators such as cash position, budget projections, productivity rates, and overtime rates to evaluate strength of project and optimize profitability.

●Broad-based knowledge in OSHA regulations and of basic HVAC operation and maintenance. EDUCATION

Master of Business Administration

Louisiana State University Baton Rouge, LA 1999 – 2000 Member of Beta Gamma Sigma Business Honor Society

Bachelor of Arts in Political Science

University of Maine Orono, ME 1992 - 1996

Member of Sigmu Nu Fraternity

CORE COMPETENCIES

P & L Management Financial Management Business Administration Revenue Growth Budget Allocation Strategic Business Planning Forecasting Facilities Management Operational Efficiencies Project Management Construction Organizational Leadership Cross-Functional Team Leadership CERTIFICATIONS

New York State Joint Pilot / Engineer’s License

American Camping Association Lead Standards Visitor American Red Cross Certified Lifeguard

Certified Safety Director

ServSafe Food Protection Manager Certification

Certified Environment, Health, and Safety (EHS)

PROFESSIONAL AFFILIATIONS

Professional Member American Camping Association Peter B. Schneidman

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REFERENCES

PETER BAER SCHNEIDMAN

246 Boston St #1, Boston, MA 02125

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Kim Sklow

Company: Raquette Lake Camps

Position: Director

Relationship: Colleague

Email: kim@raquettelake.com

Phone: (201) 819-3648

Steven Norman

Company: Raquette Lake Camps

Position: Former Director

Relationship: Supervisor

Email: stevennorman59@gmail.com

Phone: (914) 413-1339

Keith Dracy

Company: Darcy Partners Inc.

Position: President at Darcy Partners Inc.

Relationship: Mentor

Email: ktdarcy@gmail.com

Phone: (914) 924-1422

Scott Moore

Company: Coral Oaks Tennis Club

Position: General Manager & Former Camp Owner

Relationship: Former Advisor of Operations

Email: scott@cotw.net

Phone: (973) 248-5934

Claudia Brewster

Company: Raquette Lake Camps

Position: Maintenance Crew

Relationship: Former Subordinate

Email: gutthund@frontiernet.net

Phone: (315) 571-4030

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