**[Customer Service Client Services](https://www.postjobfree.com/resume/ad1p4b/customer-service-client-new-york-ny)**

**Location:**New York, NY

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**Contact Info:**

[damaniharperjr@gmail.com](mailto:damaniharperjr%40gmail.com?subject=Customer%20Service%20Client%20Services)

[215-485-3190](tel:+1-215-485-3190)

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**Resume:**

DAMANI HARPER JR.

37 Wall Street #12Q NY 10005 damaniharper@kw.com 215-485-3190

OBJECTIVE: Experienced professional with exceptional communication skills, a strong social presence, and a passion for delivering impeccable customer service. Seeking to join a dynamic and energetic team that prioritizes quality service to effectively drive sales and exceed customer expectations

SKILLS & ABILITIES: Adaptable to changing environments - Proficient in various software programs - Strong customer service skills - Excellent collaboration and teamwork abilities - Quick learner with efficient skill acquisition - Innovative problem-solver - Committed, responsible, and hardworking - Punctual and reliable with exceptional time management - Skilled in multitasking and performing various activities simultaneously - Dynamic and dependable team player. EXPERIENCE:

Client Services Advisor

Moncler: September 11 2022 - Present

As a Client Services Advisor at Moncler, I have the privilege of providing personalized and best-in-class service to our final clients. I take pride in responding to product, after-sales, corporate, and e-commerce inquiries in a timely and professional manner, always striving to demonstrate luxury through service. I accurately track client details and requests using our CRM and OMS systems, managing high-priority and escalated cases, as well as relationships with all of our customers. By working closely with the Client Service team, I am able to further design and develop our service to better meet the needs of our American market. I take great care to understand the needs, experiences, and interests of each Moncler client, always striving to improve their experience. As the voice of Moncler's Client Service team, I am committed to providing the highest level of luxury service possible. Real Estate Broker

Nest Seekers International: Dec 2020 – Present

Of late, I have been working with Nest Seekers International as a real estate agent. As a direct member of a team that sells $50 million annually, I have been instrumental in contributing to the team's success. I take pride in being part of the million-dollar club in GCI, which is a testament to my hard work and dedication. My contribution to the team's sales figures has been significant, and I have helped in negotiating deals with clients, comparing properties with similar ones in the market, appraising property values, and advising clients on market conditions and mortgages. My involvement in promoting property sales includes developing content for sales presentations, participating in multiple listing services, and arranging for property visits and inspections. I have also been responsible for preparing various documents such as purchase agreements, closing statements, deeds, and leases, ensuring their compliance with the agreed terms and conditions, and coordinating property closings. Additionally, I have contacted property owners, advertised services to solicit property sales listings, and assessed clients' financial and credit status to determine their eligibility for financing. Finally, I have evaluated mortgage options and rented or leased properties on behalf of clients.Absolutely! I would be happy to help you revise your job experience for your resume. Let's see how we can abridge this text while still making you sound personal and professional.in order to improve the client experience. - Be the voice of Moncler's Client Service team by providing a high level of luxury service. - Perform additional duties as assigned.

Assistant Manager

Christian Louboutin - Philadelphia, PA. Nov 2018 - September 2020 I was lucky enough to work closely with the Boutique Manager and the team to provide top-notch service and manage day-to-day boutique operations. One of my proudest accomplishments was exceeding and maintaining sales goals, helping the boutique, and personally selling over a million dollars annually. I also played a key role in launching the boutique and developing new clientele while maintaining relationships with existing clients. Additionally, I fostered partnerships with other companies to bring in new customers and increase sales. In addition to sales, I handled customer issues, managed logistical tasks, and provided product knowledge. I was responsible for promoting sales and reinforcing excellent client-service standards. I also provided leadership and team building to the department and associates in driving sales, service, and profitability. Another key responsibility was managing inventory and merchandise displays to ensure the boutique was always looking its best and products were easily accessible for clients. I also oversaw the hiring and training of new associates, ensuring they received the proper training to provide top-notch customer service. I loved interacting with the team on the sales floor, motivating positive sales results, and fostering a positive and productive work environment. Overall, I had a great experience at Christian Louboutin and am proud of all that I accomplished during my time there.

Christian Louboutin Boutique Coordinator

Neiman Marcus - Beverly Hills, CA. July 2015 - September 2018 As a Boutique Coordinator, I provided administrative support and completed operational tasks to achieve sales goals. My responsibilities included understanding store operations, policies, and procedures, handling inbound calls, greeting customers professionally, maintaining boutique appearance and visual displays, supporting sales functions, managing office systems, handling cash desk operations, supporting back of house tasks, and managing waitlists. Overall, my role was crucial to the success of the boutique, as I provided support to the sales team and ensured that the boutique's operations ran smoothly.

Brand Ambassador

Saks Fifth Avenue - Philadelphia, PA. December August 2014 – May 2015 I acted as a sales associate, utilizing my expertise on a specific vendor line to drive business. My responsibilities included product training, feedback and development, client and business development, and executing sales strategies to meet sales goals. I acted as a liaison between the department and vendor representatives, leveraged opportunities to share technical product knowledge with customers, and provided feedback to the corporate buying office and vendor. REFERENCES: Available Upon Request.

DAMANI HARPER JR.

37 Wall St. # 12Q, NY, 10005 damani@damaniharper.com 215-485-3190 It is with great enthusiasm that I submit my resume. As a professional with over five years’ experience, I know my diverse skills and qualifications will make me an asset to your team. As you will see from the attached resume, I’ve built my career in a variety of roles and industries, mostly in companies where I was not just an associate but also a liaison, customer service guru, and expert communicator. I’m not only used to wearing many hats, I also sincerely enjoy it. I thrive in an environment where no two workdays are the same.