### **JAWAD TAJI**

## 4654 grinding stone dr ,raleighNC,27604

## Tel: 919-9999955 Email:freshstep@yahoo.com

### **PROFILE:**

An accomplished ,goal oriented professional with notable diverse experience an in-depth knowledge in sales ,marketing,financial, and business development functions. I am a decesive leader with proven skills.

### **AREA OF EXPERTISE:**

Customer services / customer centric focus Languages English ,Arabic ,Spanish ,and french moroccan dialect and multiple arabic

dialects.

excelent knowledge of north african and europe laws regulations expertise in socila life in multiple countries in even small details in morocco and most north africain countries some central and south african countries and most of europe countries spain france belgium holland italy switzrland and United states of america.

Financial advisory
Business/ Marketing/ Promoting

#### **EDUCATION:**

### private law and medicine classes

 1996 Engenieering classes- Faculte Polythechnic of Mons - Belgium
 1994 Associate in Mathematics Superior and Special - Center of classes for Engineering Preparatory Marrakech - Morocco
 1992 HS Diploma in Advanced Mathematics Science - Marrakech - Morocco

### **CAREER HIGHLIGHTS:**

2014 to current : Amigo cab : driver providing transportation to customers including deliveries.

2011 to 2013: KODAK call center: bilingual TRC French/Spanish and English: technical trouble shooting for Kodak kiosks, labs, minilab, printer, Online order, network configuration: responding to incoming calls and assisting operators with questions regarding equipment operation, technical troubleshooting, and repair, assisting the customer in diagnosing equipment problems dispatching a field technician to service the equipment, seeking to achieve a high level of customer satisfaction by improving equipment operation and reducing down time of the equipment, fully trained in kiosk, printers, connectivity, scanners, minilab, all digital input,

Software and hardware ,processors .. handling us and Canada and multilingual calls ,received Excellent customer service certificate of appreciation and excellent productivty

2009 to 2011: : AMIGO TAXI: driver

Driving customers to desired locations including deliveries

# 2008 to 2009 CCBCC Coca Cola Bottling Co .Consolidated Route Sales Representative Raleigh , NC

Presale account, tellsale, cold bottle, full service Setting the fair accounts and servicing them Delivering and seeting multi accounts:retail, grocery, restaurants, conventional centers, games

# 2007 to 2008 Snyders of Hanover route sales representative Durham , NC

Delivering and merchandinsing multi accounts: retail, grocery stores,restaurant hotdog stands, convenient stores
Rotating and keeping up with the freshnest of items
Running DSD tickets, collecting funds
Running recievers check tickets
Building displays and endcaps

## Raleigh, NC

Subcontractor to Progress Energy Electronic Meter Installations /Replacement Rewiring metering devices

# 1999 to 2005 PBV Pepsi botteling Ventures Sales Representative Garner , NC

Servicing multi accounts ,executing sales plan by achieving at least 84% of sales increase each period Merchandising , Placing orders ,Setting up elements paid for by the company Placing extra elements in each location Customer satisfaction

## 1996 to 1999 Harris Teeter Grocery Manager Raleigh, NC

Store Operation Management Assuring productivity, providing friendly work environment Responding to customers requests and concerns Merchandising, Placing orders, Building displays

# 1996 to 1998 Home appliances company Service Technician Raleigh ,NC

Repairing appliances such as washers, dryers and microwaves Installing commercial /residential appliances Selling parts Providing excellent Customer Services

Froviding exceller

# REFERENCES:

Available Upon Request