

Aanu AK Olusoga

Permanent Address: 6505 perry st Hyattsville MD 20784 **Cell Phone:** (202) 230 1815 **Email:** aanusoga@gmail.com

EDUCATION

Bethany College

Graduation: May 23, 2018

Bachelor of Science, Business Administration,
Emphasis on Information and Technology,
Business Management

Trainings & Certification: CompTIA Security +, Oracle Database

ADDITIONAL COURSES

- Communicating, Problem Solving, and Leading in Cyber security
- Computer Literacy/ Applications

SKILLS

- SQL, Salesforce, Tableau, Linux, Oracle Database, Remedy, Active Directory, DameWare, Agile Scrum, Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Microsoft Outlook, Strong Written & Verbal Skills, Effective Negotiator, Adaptability, Client Relations, Hard Sales Skills

WORK EXPERIENCE

Bethany College

Sept 2019- October 2021

Pc Support Specialist | West Virginia

- Assisted in leading the team in the performance of daily tasks and projects.
- Served as technical lead for IT Helpdesk.
- Helped administer endpoints and user management systems such as Active Directory, and Office 365.
- Worked closely with the IT Manager and implement measures to advance the service quality as well as gather key metrics to measure the performance of the IT Desktop Support team.
- Helped deploy security updates and operating system images
- Provided technical training to users and technical staff.
- Documented procedures for support tasks.

Security Administration

Sept. 2018 – Sept 2019

BWI Airport | Arundel mill, MD|

- Promoted to Special Operation Unit Captain
- Provided surveillance for possible threats by canvassing for potential breach points
- Provided assistance to Department of State employees and visitors
- Served as the first response to security threats, medical emergencies, and active shooter threats

Business to Business Consultant Internship

Nov. 2016 – Jan. 2018

Bethany college | Bethany, WV |

- Utilized strong interpersonal skills to establish, develop and maintain business relationships with current customers and prospective customers in the assigned territory/market segment to generate new business for the organization's products/services.
- Collaborated with a diverse group of individuals to further increase productivity and efficiency.
- Utilized CRM platforms such as Salesforce and Tableau to manage customer relations, keep track of current customer data and also generate new customers

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- Independently conducts pricing analysis, bids, and proposals for potential customers within a timely manner.
- Analyzed the territory/market's potential and determines the value of existing and prospective customers to further increase sales.
- Demonstrated strong leadership, organizational, and multitasking skills on a daily basis within a busy environment. .

LEADERSHIP EXPERIENCE

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- Mount of Salvation Youth Retreat (Council) (July 2014- Present)
- Positive Push Inc Day of Play Youth Development activity (November 2019)
- Bladensburg High School Varsity Football Summer Camp Assistant (August 2017-2018)

References will be made available upon request