Jeremiah Ayobami Obadofin

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As a highly motivated, ambitious, and detail-oriented professional, I bring a resourceful and results-driven approach to every endeavor. Possessing excellent organizational, communication, interpersonal, and creative thinking skills, I am adept at multitasking and thrive in both individual and team capacities. With a keen aptitude for technology, I am well-prepared to apply my knowledge and skills to address diverse challenges and enhance performance.

Recognized as a Multi-potentialite and diligent smart worker, I consistently receive praise from peers for my versatility and dedication. Whether working independently or collaboratively, I am committed to contributing to the achievement of your company's goals. Ready to leverage my skills and enthusiasm, I stand poised to make impactful contributions that drive success for your team.

WORK EXPERIENCE

Pharmacy Student • Nigeria • Full-time • October 2017 - Present

University of Maiduguri

- Developed strong knowledge of the pharmacy industry, including regulations and standards.
- Managed time effectively by prioritizing tasks based on importance and urgency.
- · Met academic expectations by displaying values of teamwork and unity in collaborative learning environment.
- Collaborated with fellow students, working on group projects and assignments.
- Developed the ability to work independently and as part of a team.
- Gained proficiency with Microsoft Office Suite.
- Demonstrated excellent organizational skills while managing multiple tasks simultaneously.
- · Collaborated with colleagues on projects, contributing creative ideas and solutions.
- Formed and participated in study groups to support exam preparation.
- Developed and presented reports on assigned topics.
- Displayed strong attention to detail when proofreading documents for accuracy.
- Served on student council to support classmates and promote educational leadership.
- Contributed innovative suggestions that improved operational efficiency.
- Modeled self-discipline by properly managing and allocating time.
- Participated in training sessions on new drugs, medical equipment, and other related topics.
- Utilized effective communication skills to answer inquiries from customers regarding medications and health care products.
- Utilized pharmacy software systems for data entry and prescription processing purposes.
- Provided patient education on medication usage and side effects.

PANS UNIMAID's Director of ICT and Innovations • Nigeria • Part-time • January 2023 - November 2023 **University of Maiduguri**

- Led successful team brainstorming sessions to identify creative approaches for solving complex problems.
- Provided mentorship and guidance to junior members of the Innovation team on best practices related to product design thinking.
- · Evaluated organization's technology use and needs and recommended improvements to hardware and software.
- Delivered presentations on proposed innovations at conferences as well as internally at executive meetings.
- · Coordinated activities between different departments in order to ensure smooth functioning of various projects.
- Recruited, trained, and supervised team members.
- Lead a project on building a website, an e-library as well as an online store for the association and the faculty.

Stayed abreast of advances in technology.

Co-Founder • Nigeria • Part-time • November 2023 - Present

Quixor-Tech

- Coordinated cross-functional teams across multiple departments in order to meet deadlines.
- · Collaborated with cross-functional teams to create innovative solutions for complex business problems.
- Organized team meetings and facilitated discussions between internal teams and external stakeholders regarding strategic initiatives.
- Identified areas of improvement within existing processes and systems while developing solutions designed to maximize
 efficiency.
- · Managed team of employees to ensure successful completion of projects within budget and timeline constraints.
- Led weekly meetings with key team members to review progress on projects and goals.
- Developed and implemented strategic initiatives to drive sales growth and profitability.
- Implemented effective marketing strategies to increase customer base.
- Translated complex technical concepts into easily understandable language for non-technical audiences.
- · Utilized strong communication skills when interacting with clients and suppliers in order to build long-term relationships.
- · Negotiated contracts with vendors to ensure cost effectiveness and quality standards were met.
- Managed staff recruitment process, onboarding, training, and performance evaluations.
- Investigated and resolved customer complaints regarding quality or service.
- Actively participated in budgeting processes to ensure optimal use of resources.
- Estimated materials and labor required to complete various job duties.
- Reviewed financial transactions for correct authorization and budgeting.

Web Designer • Nigeria • Part-time • April 2017 - Present

Quixor-Tech

- Managed projects from start to finish including gathering requirements, creating prototypes, designing layouts, coding pages, testing functionality, launching sites.
- Integrated third-party APIs into web applications to add additional features.
- Created interactive elements such as sliders, menus and forms, using JavaScript and jQuery.
- Ensured proper SEO techniques were implemented throughout the development process.
- Collaborated with clients to design custom graphics for their websites.
- Analyzed user feedback and made changes based on their needs.
- · Performed usability testing on websites to identify any potential issues or areas of improvement.
- Configured hosting environments for client sites.
- Tested the functionality of websites across browsers, operating systems, and devices.
- · Updated and monitored existing website assets, links and content.

Startup Founder & CEO • Nigeria • Part-time • January 2023 - Present

Terainz Healthcare

- Oversaw general operations, analyzing results to develop long-term company plans.
- Built a positive reputation for the organization through public speaking engagements at conferences or events.
- Provided visionary leadership to align the organization's mission with its values while inspiring staff members at all levels.
- Performed extensive research on emerging technologies to identify potential opportunities for competitive advantage.
- Managed crisis situations effectively by taking prompt action while maintaining transparency throughout the process.
- Developed policies and procedures to govern full operation of organization.
- Built strong relationships with clients and customers by providing exceptional services throughout the entire customer/cliental journey.
- Demonstrated excellent interpersonal skills when interacting with colleagues from different backgrounds or cultures.
- Developed a successful business plan and strategy to launch a startup company.
- Identified potential customers, generated leads and closed deals with clients.

- Recruited, trained and managed a team of professionals to support the startup.
- Assessed risks associated with launching new products and services into the market.
- Managed budgeting activities such as forecasting expenses and allocating resources appropriately.
- Developed processes and Implemented cutting-edge technology solutions that improved operational efficiency while reducing costs.
- Cultivated key relationships with customers that enabled long-term loyalty.
- · Lead initiatives to enhance brand awareness through social media campaigns, events and public relations efforts.

Chief Investment Officer • Nigeria • Part-time • August 2023 - Present

Terainz Capitals

- Developed and implemented investment strategies to maximize returns on investments while minimizing risk.
- Monitored portfolios on an ongoing basis to ensure that investments are meeting their objectives and making necessary adjustments when needed.
- Managed a team of analysts who evaluated potential investments in equity, debt, derivatives, commodities, real estate and alternative assets.
- Established policies related to investment operations including best practices for trade execution, risk management procedures and reporting standards.
- Created financial models to evaluate investment performance, identify risks and develop mitigating strategies.
- Conducted due diligence reviews of potential investments to assess the quality of underlying securities or other instruments.

Forex Trader • Nigeria • Part-time • November 2020 - Present

Terainz Capitals

- Developed a comprehensive understanding of Forex market trends and dynamics to identify profitable trading opportunities.
- Attended seminars, workshops and conferences related to Forex trading strategies in order to enhance knowledge base.
- Collaborated with other traders within the organization to share best practices and stay abreast of latest developments in the industry.
- Managed multiple accounts simultaneously while ensuring accuracy of data entered into system.
- Maintained up-to-date records of all transactions including entry, exit prices, volume traded, profits, losses and other relevant details.
- Provided training sessions on Forex trading strategies for junior level traders within organization.
- Utilized technical analysis tools such as moving averages, trend lines and oscillators to evaluate price movements and develop strategies.
- Analyzed financial data, economic indicators and news events to determine appropriate entry and exit points for trades.
- Developed an effective strategy for hedging against unexpected losses due to sudden changes in market conditions.
- Learned and incorporated various smart money concepts into functional and applicable analytical and trading strategies.
- Established a network of contacts within the financial industry to gain access to timely information regarding market conditions.
- Informed other traders, managers, and customers of market conditions.

Co-Owner and Strategic Advisor • Nigeria • Part-time • October 2019 - Present

Korrect Store

- Applied innovative technologies to streamline operations and reduce costs.
- Led weekly meetings with key team members to review progress on projects and goals.
- Actively participated in budgeting processes to ensure optimal use of resources.
- Negotiated contracts with vendors to ensure cost effectiveness and quality standards were met.
- Created marketing campaigns to increase brand awareness and customer loyalty.
- Developed new products and services that increased revenue by 15%.
- Evaluated existing processes within the organization to identify areas for improvement or cost savings opportunities.
- Identified potential opportunities for new business development initiatives.

- Led cross-functional teams in developing innovative solutions for challenging business problems.
- Developed and implemented strategic plans to increase organizational efficiency and effectiveness.
- · Facilitated executive workshops to evaluate current practices and develop actionable recommendations for improvement.

EDUCATION

Bachelor of Pharmacy - B.Pharm. in Pharmacy

University of Maiduguri • Nigeria • October 2017 - December 2023

A final year student of pharmacy at the University of Maiduguri (UNIMAID) and a soon-to-be pharmacist.

CERTIFICATIONS

Virtual Career Workshop for Nigerian Pharmacy Undergraduates.

Nigerian Industrial Pharmacy Undergraduate Fellowship (NIPUF) • May 2022 - July 2022

West African Senior School Certificate Examination (WASSCE)

West African Examination Council (WAEC) • May 2015 - June 2015

PROJECTS

DLCF UNIMAID's FYB Website Project.

Deeper Life Campus Fellowship (DLCF), UNIMAID Chapter • October 2023 - November 2023

The project was initiated by the final year students, who were members of the fellowship and it was aimed at creating a website and an E-library for the fellowship to enhance communication, productivity, participation and members' welfare.

PANS UNIMAID's Website and E-library

Pharmaceutical Association of Nigerian Students, UNIMAID Chapter • January 2023 - March 2023

The project was aimed at creating a website and an e-library for the association. I led the project and even included an online store. And gave a presentation at the launch of the products.

Biohacking, Biotechnology and Life Sciences, Blockchain in Healthcare, Creative Arts, Cryptocurrencies and Blockchain Technology, Entrepreneurial Leadership, E-Pharmacy and Digital Prescription Platforms, Fitness and Well-being, Global Affairs, Healthtech Entrepreneurship, Inclusive Design, Innovation and Entrepreneurship, Interdisciplinary Studies, Mindfulness and Meditation, Personal Development, Pharmaceutical Innovation, Philosophy and Ethics, Science Communication, Science Fiction and Futuristic Thinking, Smart Healthcare Devices, Social Impact and Philanthropy, Startups in Health and Technology, Technology and Futurism, Travel and Cultural Immersion

Communication Skills: Active listening, Verbal Communication, Written Communication, Written Communication

Pharmaceutical Knowledge: Critical thinking in patient care, Dispensing accuracy, Dosage calculations, Drug classification, Medication therapy management, Pharmacology understanding, Prescription verification, Regulatory compliance, Treatment planning

Laboratory Techniques: Analysis of drug interactions, Aseptic technique, Compounding, Lab equipment operation, Research methodology

Communication in Healthcare: Documentation skills, Interprofessional communication, Medical terminology, Patient advocacy, Patient counseling

Healthcare Ethics: Cultural sensitivity, Ethical decision-making, Legal compliance, Patient confidentiality, Professional conduct

Business Acumen: Entrepreneurial mindset, Inventory management, Marketing and promotions

Technology Integration: E-prescribing systems, Pharmacy management software, Telepharmacy awareness

Leadership and Management : Decision-making under uncertainty, Resource allocation, Strategic planning, Team building, Visionary thinking

Negotiation and Networking : Building professional relationships, Contract negotiation, Networking skills, Partnership development, Stakeholder management

Adaptability: Flexibility in a dynamic business environment, Innovation and creativity, Learning agility, Pivoting strategy when needed, Rapid problem-solving

Web Design: Blog design, Blogging, E-commerce integration, E-commerce website design, Ecwid, Image editing, Microsoft Office Suite, Responsive web design, SEO best practices, Typography skills, Usability testing, Wix, WordPress

Forex Trading Skills: Chart pattern recognition, Currency correlation, Emotional control, Fundamental analysis, Market trend identification, Networking with other traders, Quick decision-making, Risk management strategies, Smart Money Concepts (SMC), Technical analysis

Interdisciplinary Learning: Cross-functional problem-solving, Exploring diverse fields of knowledge, Integrating insights from various domains, Synthesizing information across disciplines

Creative expression: Innovative thinking, Music, Performance arts, Photography, Visual arts, Writing

Learning Agility: Adaptive learning methodologies, Continuous intellectual curiosity, Embracing challenges as learning opportunities, Rapid acquisition of new skills

Project Management: Coordination of interdisciplinary teams, Planning and execution of diverse projects, Time management **Critical Thinking:** Analytical reasoning, Ethical decision-making, Evaluating information across disciplines, Problem-solving in varied contexts