# **BROOKS BURNETTE**

Gainesville, GA 30506 706-265-9278 gbburnette530@gmail.com

#### **S**UMMARY

From the summer of 2022 to the present day, I have been running a Digital Marketing Agency. I have been responsible for sales, marketing strategy development, implantation, and client communication. I have been in charge of all aspects of the business.

Three years of training and experience building in digital marketing. Taking courses, reading books, independent learning, copywriting, SEO, and tracking courses.

I have gone through sales and customer acquisition courses to bring clients to a digital marketing agency. I have run numerous successful ad campaigns for businesses over four years of digital marketing.

I have created a digital marketing strategy for multiple small businesses, including tracking systems, online ads, page posting strategy, website optimization, and call tracking. I also have some experience with online CRM software and email marketing. I have also created a full digital strategy for Meadows at Mossy Creek Wedding Venue. I have run Pinterest ads, Facebook ads, and phone tracking for their business.

#### SKILLS

#### **Digital Marketing**

- · Copy Writing
- · Funnel creation
- · Facebook ads
- Google ad words
- Pinterest ads
- Website optimization
- Marketing strategy creation
- · Email marketing
- · Marketing consulting

#### Sales

- · Cold Calling
- **Holding Sales Meetings**
- Lead magnet delivery
- moving customers through sales process
- Developing sales strategy

Software Experience
· Facebook Business
· Google AdWords
· Google Analytics
· Go High-level CRM
· Call Tracking Metrics.

## EXPERIENCE

2019 – 2022	Digital Marketing Agency Owner		
	<ul> <li>Maintain strong relationships with clients</li> <li>Set up meetings for marketing plan</li> <li>Created sales funnels</li> <li>Hold sales meetings and calls with prospects</li> <li>Setting up tracking systems for businesses</li> <li>Managing client budgets</li> <li>Creating ads</li> <li>Writing ad copy</li> <li>Creating digital strategies</li> </ul>		
2019-2022	Highschool Teacher at Forsyth County Schools, Cumming Georgia  · Managed time  · Created structured plans  · Created presentations  · Worked in stressful situations		
2016-2018	Manager at Chick-fil-a, Dawsonville Georgia  Lead a team of employees Responsible for the flow of the business Created business strategies In charge of thousands of dollars worth of product Worked under stressful situations		

# EDUCATION

May 2019
----------

### REFERENCES

Name:	Contact Number:	Job Title and Workplace:
Carson Coker	(770) 827-7345	Owner – Meadows at Mossy Creek
Britt Sawyer	(407) 730-0422	Owner – Sawyer Media Group

Blaine Griffith (706)-973-1020 Director – R-ranch in the Mountains