# Oluchi Cynthia Nwankwo

Nationality: Nigerian (Nigeria) Date of birth: 17/03/1998 Gender: Female

• Home: Omemma street, Rumukurushi, Port Harcourt (Nigeria)

#### **ABOUT ME**

A result-oriented individual with a few years of pro and post-qualification experiences I am skilled in monitoring and evaluation, data management, entrepreneurship and safe community health practices. I have freelancing experience in creative writing and I'm versatile in my approach towards writing. I am open to learning and effectively contributing towards the actualization of the organizations' goals, and to boost your organisation's productivity and profitability.

## **WORK EXPERIENCE**

## Manager

Sound Minds Book Club/ Charity Organization [ 2019 - Current ]

City: Uyo

Country: Nigeria

- Organizing meetings and providing agendas.
- Assist in contacting potential donors.
- Organizing social media outreach and other publicity work.

## **Sales Representative**

Elcoolex Nigeria Limited [ 2020 - 2023 ]

City: Uyo

Country: Nigeria

- Established and maintained a positive business relationships with customers
- increased sales by 80% through developing sales strategies and schedules
- Generated over 200 leads in first month through cold calling.

## Receptionist

**Watt bridge Hotel & Suites** [ 2018 – 2019 ]

City: Uyo

Country: Nigeria

- Organized and distributed mails, and efficient arranged calendars of appointment
- Ensured answering, forwarding and screening of phone calls were done promptly.
- Assisted visitors to navigate through the office with ease and are communicated with relevant information

#### **Bar tender**

**Cheznous Exclusive Bar** [ 2016 – 2018 ]

City: Aba

Country: Nigeria

- Ensured quick response to customer's orders and delivery are done promptly which reduced waiting periods by 90%.
- Developed strategies to ensure tables are 100% clean before next order.
- Provided excellent wait service to customers through effective communication and recommendations which increased positive feedback from customers by 80%.

## **Sales Representative**

**Hi5ve Marketing Company** [ 2015 - 2016 ]

City: Aba

Country: Nigeria

- Initiated fast feedback response to customers complaints which reduced complaints from 70% to 15% by implementing customer reaction box
- Increased the business relationship through effective communication with prospective and existing customers by 40% to 80%
- Organized and collated weekly and monthly reports
- Identified and helped generate leads

## **EDUCATION AND TRAINING**

## **Higher National Diploma**

Ibom Metropolitan Polytechnic [ 2021 - Current ]

Address: Uyo (Nigeria)

Field(s) of study: Biochemistry

## **National Diploma**

**Ibom Metropolitan Polytechnic** [ 2019 – 2021 ]

Address: Uyo (Nigeria)

Field(s) of study: Science Laboratory Technology

## **DIGITAL SKILLS**

Proficient Microsoft Office user (Word, Outlook, Excel and etc.) / Creative Writing

## Soft skills

Problem analysis & Problem Solving / Team Player/Team Leader / Critical thinking / Content writing / Good communication skills / Adaptability

## **REFERENCE**

## Available on request