

AL-HASSAN OBADA SULEIMAN



alhasanomoh@gmail.com



+2347034707338



Ikeja, Lagos

Professional Summary

Over the course of nearly 10 years spent managing real estate and associated assets for demand groups in both the Public and Private Sectors, I have developed strong project and operational leadership abilities and experience that apply to numerous projects across the state. I have experience in estate management and have worked as a team leader for "A" rated properties with expected development and operating costs totaling \$200 million. My strategy exemplifies a fusion of the principles of real estate, and facilities management, business administration and development, project management, and specific industry trade secrets. I am equipped with a wealth of knowledge from graduate studies, industry experience, professional networks, continuous learning, and professional memberships. My goal is to improve the quality of life for individuals, their communities, and the entire planet by utilizing lifespan and sustainability techniques as planning, organizing, delivery, and maintenance solutions for the built environment. In the end, having me as a key player in your business operations will undoubtedly ensure that your assets and systems become most efficient, your team members develop their productivity and agility, and your core businesses experience growth.

Professional Certificates

The Nigerian Institution of Estate Surveyors and Valuers (ANIVS)

(Associate Member)

Estate Surveyors and Valuers Registration Board of Nigeria (ESVARBON)

(Registered Surveyor and Valuer)

Health, Safety, Security & Environment (HSSE) Level 1 & 2

(ShadowSEC International UK)

Health, Safety, Security & Environment (HSSE) Level 3

(ShadowSEC International UK)

Education

2016

Yaba College of Technology, Yaba, Lagos

Higher National Diploma in Estate Management and Valuation

Upper Credit

Evidence of Continuous Education

National Mandatory Continuous Professional Development (MCPD) December, 2020

Redefining Real Estate Practice in Post Pandemic Era in Nigeria

Mandatory Continuous Professional Development (MCPD) December, 2020

Emerging Trends in Real Estate Practice in Nigeria

The Nigerian Institution of Estate Surveyors and Valuers 49th March, 2019

Conference – A CITY THAT WORKS

Workshop on The Business of Independent Project Management April, 2019

Consultancy by NIESV Faculty of Project Finance and Management

The Nigerian Institution of Estate Surveyors and Valuers 48th March, 2018

Conference – (REAL ESTATE AND INFRASTRUCTURE AS DRIVERS OF NATIONAL ECONOMIC DEVELOPMENT)

Mandatory Continuous Professional Development (MCPD) September, 2017

(Standardization of Valuation Reports in Nigeria)

Skills and Competencies

1. Broadened knowledge in property management
2. Adequate knowledge in facility management and project management
3. Excellent leadership and influencing skills, including sound experience in working with C+ level executives/management
4. Strong interpersonal skills capable of building potent relationships and positive outcomes for business
5. Business acumen with proven negotiation and contract management skills
6. Adequate knowledge on property law
7. Team player with the ability to effectively organize teams
8. Research and data analysis skills, capable of identifying issues and make informed decisions

Experience

August 2018 – July, 2021 TempleHeight Limited, CMD Road, Magodo Phase II

Head of Agency and Property Management

Responsibilities

Strategic

Forecasting, monitoring and implementation of site operational budgets in accordance with stipulated budgeting process.

Drive innovation through the development of best practices, identify industry trends/tools that will contribute to the organization's goal of excellent service.

Participation in the development of capital budgets

Support the implementation of quality management system for the fulfillment of customer requirements and ensuring services meet set standards of quality reliability.

Maintain and foster relationship with clients.

Operational

Planning, directing and supervising daily facilities operations in all sites, ensuring all customer requirements (maintenance services) are effectively fulfilled in accordance with service level agreements and organizational quality standards.

Develop, recommend and implement standard operational procedures in collaboration with operations team and the top management. Ensuring compliance with such approved processes/procedures.

Ensure proper use and proactive maintenance of facility equipment by relevant operators as per standard operational procedures. Ensure timely and proper reactive maintenance in the event of equipment failure.

Implement, monitor and review health and safety standards on all facilities, ensuring potential threats/risks are identified, and recommendations made for necessary action.

Prepare and deliver consolidated operational and other necessary reports weekly, monthly, and annually as required by top management.

Ensure prompt notification and remittance of service charge/other relevant fees by facility occupants in accordance with service level agreements.

Manage and drive customer focus within all areas of operational activities and ensure effective relationship management with relevant stakeholders.

Support the activation of new sites within the region as required.

Achievements

Optimized generator usage through investment in downsizing generators across five sites and reducing daily generator hours to 18 hours daily which led to a cost savings of ₦50M in the financial year.

Eliminated material theft completely on site.

Smooth day-to-day operational management of the facility through the implantation of policies, procedures, and programs required by the client and company

Well managed portfolio of properties with emphasis on positive and timely response to the concern and needs of clients occupying the facility.

Stable and transparent procurement operations and monitoring through key performance indicators.

Negotiated and reviewed various costs of services outsourced with Contractors which led to cost savings of over ₦20M in the financial year while increasing the quality of services.

December, 2016 – July, 2018 Estate Officer, Federal Airport Authority of Nigeria, Head Quarters, Lagos

Responsibilities

Planning, supervising, directing and monitoring operations and maintenance of all plumbing, electrical, lighting, water and other mechanical/electrical facilities and infrastructure with safety and effective use as the priority of FAAN Staff Quarters and Offices

Planning, directing, monitoring and controlling projects, including new builds; renovations and refurbishments.

Vetting of Bill of Quantities for various projects and contracts within the Authority

Planning, directing, monitoring and controlling all procurement processes within the purview of the Estate Office of the Authority

Maintain a log for repairs, routine maintenance, maintenance requirements and knowledge gathered from projects while updating the catalog of assets of the Authority

Management of third party contracts and ensuring quality service delivery

Ensure facilities and properties meet environmental, legislative, health and safety requirements.

Achievements

Reduced a unplanned maintenance spending by 25% above the 10% target in 2017

Achieved reduction of corrective maintenance by ensuring effective preventive measures.

Introduction of central stock management that resulted in the optimal availability and optimal stock levels.

Digital Skills and Proficiencies

1. Microsoft Office 365
2. Statistical Package for Social Sciences (SPSS)

Professional Membership and Affiliations

1. Estate Surveyors and Valuers Registration Board of Nigeria
2. The Nigerian Institution of Estate Surveyors and Valuers
3. International Facilities Management Association (IFMA)

Reference

Available on request -**