

MUBARAK IBRAHIM

Address : Janbango abbator near Auwal mosque katsina state

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PROFESSIONAL SUMMARY.

Well-trained in accounting analyst and software packages (QuickBooks). and started my carrier in Ecobank Nigeria as marketing officer (DSA) with mid-level experience in the year 2019. And Areas of expertise include, acquisition of current and savings accounts, deposit mobilization, loan sales and agent acquisition. I Also work with Euro Exim Bank as a trade professional consultant in the year 2020 and area's of my expertise include attract new clients (sales) involved in international trade such as exporters and importers by offering them our trade finance services such as LC (Letter of Credit, SBLC (Stand-by Letter of Credit), BG (Bank Guarantee) necessary for them to trade successfully in the global market. I Also work with Leadway Assurance Company as insurance sales and financial advisor in the year 2021. and area's of my expertise include Sale representative to promote and sell company's product, Marketing and sell company's product or services to customers. I then promoted to custodian life assurance as a unit manager in the year 2022. and my area's of my expertise include. Recruiting, screening, and training new insurances agents, Analyzing performance and drawing up action plans, Establishing strong relationships with staff and clients, and my aims was To utilise my professional experience and skills in providing limitless qualitative service in orderto satisfy and promote the need of the organization and to ensure that the organization operates Perpetually and I can also be relied upon to help your organization to achieveits goals.

KEY SKILLS.

- Advance in the use of Microsoft word, Power point and Excel
- Administrative abilities
- Accounting software skills.
- Excellent Communication skills.
- Leadership Skills.
- Electrical wiring skills
- Data Entry.
- Knowledge of Accounting terms, practice, conceptual standards framework, policies, and more.
- Dedicated to performing accounting treatments and illustrations safely and following all of the properregulations to ensure reliability.

EDUCATION/CERTIFICATIONS OBTAINED

NATIONAL YOUTH SERVICES CORPS (NYSC)

Discharging 2023

BACHELOR OF SOCIAL SCIENCE, IN ACCOUNTING.

Umaru musa yar'adua university katsina (2019 /2023).

Notification of result. **SECOND CLASS UPPER DIVISION**

NATIONAL DIPLOMA IN ACCOUNTANCY.

Hassan usman katsina Polytechnic (2016 /2018).

notification of result. **UPPER CREDIT**

SENIOR SECONDARY EXAMINATION. (WSSCE)

government day senior secondary school kofar yandaka katsina (2009/2014)

(weac/neco) result certificate.

PRIMARY SCHOOL.

hassan usman katsina polytechnic staff school (2002/2008)

primary school : testimonial

WORKS HISTORY / CERTIFICATES .

UNIT MANAGER

custodian life assurance .N0.27.commercial a venue ,SABO,YABA 2022 - 2023

- Recruiting, screening, and training new insurances agents.
- Analyzing performance and drawing up action plans.
- Establishing strong relationships with staff and clients.
- Ensuring all staff exercise good time management.
- Obeying agency regulations, guidelines, and policies, and ensuring staffs does the same.
- Researching current industry/ market trends and using knowledge for business improvement

INSURANCE SALES & FINANCIAL ADVISOR

Leadway assurance company limited ,hybrid lagos states 2021 - promoted

- Sale representative to promote and sell company's product

- Marketing and sell company's product or services to customers
- flexible in working and faster leaning always
- Quick in solved customer's issues.

TRADE FINANCE PROFESSIONAL (CONSULTANT)

Euro Exim Bank. Headquartered in St. Lucia, West India, DSA Consultant Nigeria. **2020 - 2021**

- attract new clients (sales) involved in international trade such as exporters and importers by offering them our trade finance services such as LC (Letter of Credit, SBLC (Stand-by Letter of Credit), BG (Bank Guarantee) necessary for them to trade successfully in the global market.
- Identify opportunities (lead generation) and generate sales from my country of residence.
- Build and maintain strong customer relationships and assist with all relevant client checks.
- Review Trade Finance client information in respect of Anti-Money Laundering (AML), Know Your Customer (KYC) and Counter-Terrorism Finance (CTF).

MARKETING OFFICER DSA (SALE PARTNER).

Eco Bank Nigeria . inn road katsina, katsina state branch. **2019 - 2020**

- acquisition of current and savings accounts, deposit mobilization, loan sales and agent acquisition under the flowing terms and conditions of the company.
- collect every necessary documents for the customers' packages
- Build and maintain strong customer relationships and assist with all relevant client checks.
- opening customer personal accounts, saving account, current account
- Provided account number to customers and carded them
- Quick in solved customer issues related to his account

TRANSFORMING NIGERIAN YOUTHS PROGRAM

MasterCard Foundation (young Africa Works, /Enterprise Development Center, EDC). **2023**

- Knowledge of taxation and tax management
- Knowledge of Accounting principles and treatment
- Knowledge of internal control auditing
- Knowledge of social media and communication marketing.
- Corporate government and financial services professional .

FUNDAMENTAL DIGITAL MARKETING (DEEP PROGRAM /CERTIFICATE)

National Information Technology Development Agency (NITDA) 2022

- Graphics designer.
- Branding/ logo designer.
- Social media marketing manager.
- Digital marketing.
- Google form creation, google work place user.

RESEARCHES CONDUCTED / HOBBIES

- ★ The impact of corporate governance on the audit quality of listed deposit money banks in nigeria. 05/december/ 2022.
- ★ An application of inventory control system in manufacturing organization. (a case study of daisa food limited katsina) 25/ October/ 2017.

reading, idea creative, meeting new people.

BIO- DATA

FULL NAME : Mubarak Ibrahim
DATE OF BIRTH : 12-may-1996
MARITAL STATUS : Single
SEX: Male
LANGUAGE SPOKEN : native HAUSA, fluent English, good Arabic.
STATE OF ORIGIN : Katsina
NATIONALITY : Nigeria

REFERENCES

SANI LABO SAULAWA : umaru musa yar'adu university Katsina (Retired officer).
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0813168932

AKILU MIKA'ILU: umaru musa yar'adua university Katsina (Admin secretary of Registry department)
mikailu.akilu@umyu.edu.ng
08036874266

YAZID ABDULMALIK: umaru musa yar'adua university katsina (establishment division of registry departmen)
08060309653