

Benjamin Arnett

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Authorized to work in the US for any employer

Work Experience

Sales Associate

American Meat Packing - Greenville, SC

June 2015 to November 2020

Procured inventory and scheduled employees.

Sold product door to door, maintaining high sales and consistently upsold product.

Trained new associates in sales techniques

Server

Olive Garden - Greenville, SC

November 2013 to May 2015

Serviced guests in a timely, professional and friendly manner

Successfully solved customer conflict when mistakes were made with orders and payments.

Introduced customers to new menu items and successfully built and maintained customer relationships.

Recommended daily specials and discounts to successfully up-sell food products.

Shift Manager

Steak N Shake - Greenville, SC

January 2012 to October 2013

Responsible for overseeing all business operations

Delegated tasks to team members

Successfully solved team member conflicts

Responsible for inventory control, balancing cash registers and delegating team member responsibilities

Education

Some College

Mauldin High School - Greenville, SC

August 2005 to May 2009

Skills

- Microsoft Word
- Sales
- Customer Service

- Microsoft Office
- Cold Calling
- Warehouse Management
- Salesforce
- Sales Management
- Inventory Control
- Upselling
- Outside Sales
- Customer support
- Leadership
- CRM software
- B2B Sales
- Inside Sales

Languages

- English - Fluent

Certifications and Licenses

Food Handler Certification

Assessments

Call center customer service — Highly Proficient

April 2021

Applying customer service skills in a call center setting

Full results: [Highly Proficient](#)

Customer service — Expert

April 2021

Identifying and resolving common customer issues

Full results: [Expert](#)

Sales skills — Expert

April 2021

Influencing and negotiating with customers

Full results: [Expert](#)

Sales skills — Expert

April 2021

Influencing and negotiating with customers

Full results: [Expert](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.

Additional Information

I have an advanced level of customer service experience, especially in sales. I have a lot of restaurant experience. I was also a certified lifeguard and fork-lift driver.