**[Pharmaceutical Sales Representative](https://www.postjobfree.com/resume/ad10gh/pharmaceutical-sales-chicago-il)**

**Location:**Chicago, IL

**Posted:**December 16, 2023

**Contact Info:**

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**Resume:**

Eric Justice

ejustice@luc.edu

708-262-2111

Education

BBA Finance : Loyola University Chicago

Experience

Client Service Associate CIBC

July 2022-Present

? Provide outstanding client service on a day-to-day basis

? Complete reports, account paperwork, and meeting materials for relationship managers

? Communicate with relationship managers on financial markets

Software Sales Representative Riskonnect

March 2021-March 2022

? Performed over 200 calls per day to prospects in the healthcare industry

? Documented comprehensive notes during introduction calls

? Spoke consistently with the prospect from start to finish of the sales process

Wealth Management Intern Morgan Stanley

August 2018-January 2019

? Conducted over 400 calls per day to potential clients with strategic selling

? Directed research to maintain up to date investment information for Legal and

Compliance using Morgan Stanley and S&P research

Wealth Management Intern Merrill Lynch

August 2017-January 2018

? Assessed a variety of portfolios through asset allocation while aiming to maximize capital

gains

? Operated market, product, and client research

? Created relationships with clients resulting in collaborative partnerships

? Managed executive tasks directed by financial advisors