

# Keziah Owolabi

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## Education

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### Babcock University

BSC IN COMPUTER SCIENCE

GPA: 3.8

*ilishan-remo*

*Sept 2019 – July 2023*

### Adventist Comprehensive High school

HIGH SCHOOL

*Otun Ekiti*

*april 2017 – September 2017*

### Babcock Academy

HIGH SCHOOL

*September 2017 – September 2019*

## Experience

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### BUcodel

SYSTEM SUPPORT ENGINEER

- Maintained computer systems, installed and upgraded new systems.
- Monitored systems in operation and quickly troubleshoot errors.
- Effectively communicated with other system engineering personnel and senior executives on joint projects.
- Worked effectively in both independent and team environments to exceed IT goals.
- Upgraded operating systems and computer software to perform compatibility with programs.

*Babcock University*

*June 2020 – June 2020*

### IB-KEM

SOFTWARE ENGINEER

- Designed enhancements and updates for subsystems of end-user applications software running on local, networked and Internet-based platforms.
- Worked with customers for needs analysis and to determine vendor costs.
- Analyzed data to coordinate installation of new systems or modification of existing systems.
- Collaborated with fellow engineers to evaluate software and hardware interfaces.
- Collaborated with clients to define solution requirements.

*Osun, Nigeria*

*June 2021 – September 2021*

### TRAKKA

BRAND AMBASSADOR

- Assisted customers with product selection based on individual needs and preferences.
- Worked with team to achieve sales goals for products.
- Showed understanding of customer's personal style and preferences when offering product advice.
- Demonstrated products to customers to illustrate features, advantages and benefits.
- Communicated product value, quality, and style to educate and entice potential customers.
- Provided exceptional customer service to drive satisfaction.
- Approached strangers and interacted in natural conversation with goal of developing brand loyalty.
- Maintained knowledge of current promotions and product features.
- Engaged customers to communicate key product features.

*Lagos, Nigeria*

*May 2022 – Present*

### New horizons

DIGITAL MARKETING INTERN/WEB DEVELOPER

- Conceived and built optimized landing pages in HTML and CSS for integration and cross-browser compatibility.
- Coded websites using HTML, CSS, JavaScript, and jQuery languages.
- versaw back-end development using PHP to maintain website integrity.
- Collaborated with team members to help expand marketing channels.
- Assisted in creating written, video and image content for marketing channels.
- Drafted weekly e-newsletters to subscribers and set up campaigns in MailChimp.
- Sat with marketing team members to learn new tasks and determine best tactics for solving challenges.
- Assisted marketing coordinators and graphic designers with website copywriting and proofing.
- Identified thought leaders and influencers to promote and engage in brand activities.
- Multi-tasked across multiple functions and roles to meet deadlines and organizational expectations.
- Participated in brainstorming meetings to develop marketing collateral.

*Lagos, Nigeria*

*February 2022 – May 2022*

## **Babcock University Student Association(BUSA)**

*Babcock University*  
*September 2021 – September 2022*

### **STUDENT SENATOR**

- Conducted head counts of off-campus students within the community .
- Determined campaign strategies for media advertising, positions on issues and public appearances.
- Alerted constituents of government actions and programs by way of newsletters, personal appearances at meetings and individual meetings.
- Used public gatherings, community events and direct relations to keep the students happy and informed.
- Skilled at working independently and collaboratively in a team environment.
- Volunteered at local community organizations, providing assistance with day-to-day operations.
- Developed strong organizational and communication skills through coursework and volunteer activities.
- Used strong analytical and problem-solving skills to develop effective solutions for challenging situations.

## **Babcock University student Association(BUSA)**

*Babcock University*  
*September 2022 – September 2023*

### **STUDENT SENATOR/CHAIRPERSON SPORT COMMITTEE**

- Included in the Drafting legislation and amendments, wrote sport committee policies and established budgets.
- Exercised leadership capabilities by successfully motivating and inspiring others.
- Cultivated interpersonal skills by building positive relationships with others.
- Organized and detail-oriented with a strong work ethic.
- Worked effectively in fast-paced environments.
- Excellent communication skills, both verbal and written.
- Proven ability to learn quickly and adapt to new situations.
- Identified issues, analyzed information and provided solutions to problems.
- Adaptable and proficient in learning new concepts quickly and efficiently.

## **Qevolt**

*Lagos, Nigeria*  
*December 2022 – Present*

### **SALES EXECUTIVE**

- Fielded customer complaints and facilitated negotiations, resolving issues and reaching mutual conclusions.
- Collaborated with managers to provide customer feedback and recommend operational changes to meet emerging trends.
- Met with customers to discuss and ascertain needs, tailor solutions and close deals.
- Set and achieved company defined sales goals
- Negotiated and closed profitable sales contracts with new and existing customers to increase loyalty and retention.
- Maintained current knowledge of evolving changes in marketplace.
- Contributed to team objectives in fast-paced environment.
- Presented professional image consistent with company's brand values.
- Met existing customers to review current services and expand sales opportunities.
- Monitored service after sale and implemented quick and effective problem resolutions.

## **Shopalz CHAO**

*Ogun, Nigeria*  
*November 2022 – Present*

### **DIRECTOR OF BRAND PARTNERSHIP**

- Exercised leadership capabilities by successfully motivating and inspiring others.
- Managed time efficiently in order to complete all tasks within deadlines.
- Delivered services to customer locations within specific timeframes.
- Self-motivated, with a strong sense of personal responsibility.
- Acted as a team leader in group projects, delegating tasks and providing feedback.
- Excellent communication skills, both verbal and written.
- Completed paperwork, recognizing discrepancies and promptly addressing for resolution.
- Developed strong organizational and communication skills through coursework and volunteer activities.
- Worked well in a team setting, providing support and guidance.
- Proven ability to develop and implement creative solutions to complex problems.
- Demonstrated strong organizational and time management skills while managing multiple projects.

## **Skills** \_\_\_\_\_

**General Skill:** Sales Presentation, Lead Generation, Public Speaking, Interpersonal and Written Communication, Managing Budgets, Sales

## **Awards** \_\_\_\_\_

March 2023	<b>Sportsman Of the year</b> , Recognized for being the most awarded sports person	<i>Babcock University Computer Club</i>
May 2023	<b>Sportsman Of the year</b> , Recognized for being the most awarded sports person	<i>Babcock University Computer Club</i>
May 2023	<b>The Sports</b> , Recognized for being the most awarded sports person	<i>Babcock University Student Association</i>
May 2019	<b>Entrepreneur of the year</b> , Recognized for being the most achieved entrepreneur	<i>Babcock University Computer Club</i>