


# DONAL M. BAKER

A leader, problem-solver, and Communication Specialist  
Licensed Life & Health Insurance Agent

## CONTACT

 614 - 531 - 2025

 Donalbaker96@gmail.com

## EDUCATION

 Walsh University  
Corporate Communications  
2014-2018

 NCAA Athlete  
Division II  
Baseball and Golf

## SKILLS

Sales  
Business-to-Business Sales  
Corporate Communication  
Clear Verbal Communication  
Company Analysis  
Conflict Resolution  
Advertising  
Writing  
Management  
Performance Appraisal  
Photography & Video  
Microsoft Office Suite  
Adobe Animate  
Social Media for Business

## WORK EXPERIENCE

### SOLUTIONS SPECIALIST

**Verizon Wireless / 2018- 2019**

- Sales and Customer Service
- Mobile interface troubleshooting
- Exercised expertise in multiple cell phone operating systems
- Technical problem solving

### LIFE INSURANCE AGENT

**Liberty National / 2018 - Present**

- Generating a customer base
- Business-to-business sales
- Time management and creating a schedule
- Interfacing with high-level corporate management
- Negotiated insurance contracts with business owners
- Licensed life and health insurance agent

### INTERN

**Stark County Master Gardener's Program / 2018**

- Graphic design for posters and fliers
- Organized and led focus groups to increase program growth
- Photographed events and created video advertisements
- Created a marketing campaign
- Interviewed on local radio stations
- Non-profit public relations

### MANAGER

**Don Baker Window Cleaning / 2014 - 2018**

- Customer relations
- Grew interpersonal relationships with clients
- Schedule management using logistics, traffic, client size, and staffing