## WENYA, FOSTER AYOBAMI

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# **CAREER OBJECTIVE:**

A versatile graduate with background in Economics and hands-on experience around Operations, Business Management and development, seeking to work in related roles in any reputable organisation where I can add immense value with my skills and abilities while experiencing personal and professional growth.

#### **EDUCATION:**

# Obafemi Awolowo University, Ile-ife.

2014-2019

### **B.Sc. Economics.**

- Took modules in Micro-Economics, Monetary Economics, Business Economics and other related courses
- Wrote an elucidating thesis on "The National Economic Empowerment and Development Strategy (Needs) and Development of the Nigerian Capital Market"

#### O.A.U International School.

• Senior School Certificate Examination.

#### **WORK EXPERIENCE:**

# National Assembly, Department of Statistics. Research/Operations Support. (NYSC)

Nov 2019-Oct 2020

- Supported the research team in carrying out data-driven research and writing detailed reports that aided strategic decisions in the unit.
- Collaborated with different team members to execute different daily tasks that accelerated the productivity of the department.

### **GREAT MIND SOLUTIONS.**

2018-2019

## **Operations/Business Development Manager**

- Piloted different processes that reduced the waiting time for customers
- Mapped out and implemented sales strategies that increased the sales of the business
- Supervised the operational effectiveness of the business, ensuring the day to day activities ran smoothly and seamlessly.

## Sales Executive:

2017.

- Coordinated the sales processes of the organisation, driving campaigns that increased the organisation's services in the environment
- Managed the relationship with third party vendors, negotiating cost effective transactions for the organisation
- Built sustainable partnerships with stakeholders that enhanced the organisations market share

#### LEADERSHIP ACTIVITIES:

## Annual Economics Students' Conference.

#### **Technical Head.**

• Spearheaded the sound and equipment's functionality for a conference with over 3,000 students across the six regions, ensuring participants and speakers had an excellent time speaking.

# Nigeria Economics Students' Association Team Captain

2016-2018

- Instilled the trait of unity and tenacity in the sports team, leading them to an outperforming display at the annual departmental and faculty games, winning a lot of medals, leading the chart at the end of the games
- Led the football team to a resounding victory in the male competition.
- Orchestrated and executed the **first** female football competition, celebrating diversity and driving inclusion in the institution.

#### **VOLUNTEER ACTIVITIES:**

# Presidential/Gubernatorial Election

2019.

# Ad-hoc Committee, Assistant Polling Officer.

- Facilitated electoral education for the electorates, teaching them the right way to exercise their rights
- Supported the Polling Officers in gathering votes, and ensuring decorum at the polling unit.

# J.A.M.B. Osun State.

• Volunteered with the board to support in administering examination processes, saving the local government extra costs

## **SKILLS AND ABILITIES:**

- Captivating communication skills
- Excellent Interpersonal skills
- Audio and sound engineer
- Sterling Leadership skills
- Basic knowledge of Computer Hardware

### **HOBBIES AND INTERESTS:**

Music, Sports and analysing football.