

AMR ABDEL-FATTAH ELAGOUZ

SENIOR MARINE OPERATIONS SPECIALIST

OBJECTIVE

Methodical Business Operations Specialist with strong track record of re-engineering processes to improve efficiency. Solves complex business operations problems. Recognized for keen eye for aesthetics and details.

EDUCATION

High Institute of Social Work, Port Said, Egypt
BACHELOR OF SOCIAL WORK

SKILLS

- Very good user of Windows, Word, PowerPoint, Excel
- Excellent command of English both written and spoken
- Excellent surfing skills on the Internet & Outlook
- Ability to work as part of team or autonomously
- Good time management skills
- Task prioritization
- Written communication
- Issue research

CONTACT

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EXPERIENCE

SENIOR MARINE OPERATIONS SPECIALIST
ARKAS-EGYPT SAE. | Port Said, Egypt
September 2018 - Current

- Carry out all husbandry services to Maersk Line vessels in Egyptian ports including meet & greet, assistance with vessels masters, liaison with local authorities and communications assistance
- Implement Strategic Sourcing to conduct research to ascertain best products and suppliers related to best value, delivery schedules and quality; Identify potential suppliers, visit existing suppliers, and build and maintain good relationships.
- Review purchase terms and conditions; negotiate vendor purchase orders and contracts

SHIPPING STOREKEEPER
SWES-EG. | Port Said, Egypt
JANUARY 2017 - SEPTEMBER 2018

- Balanced supplies by maintaining consumables inventory within ideal minimum and maximum levels.
- Moved heavy loads by safely driving forklift and other machinery.
- Maintained team efficiency by keeping system updated with current locations.
- Coordinated efficient deliveries with clearly issued shipping and routing information

TELECOMMUNICATIONS SALES REPRESENTATIVE
Vodafone Egypt | Port Said, Egypt
April 2016 - December 2016

- Boosted revenue by cross-selling add-on service plans with existing customers.
- Locked in clients by providing expert advice and detailed overviews of service benefits.
- Answered customers' questions about services, prices, and credit terms.
- Completed free estimates and offered proposals at customer locations to increase sales potential.