



YETUNDE SOBIYI

Nationality: Nigerian (Nigeria) **Date of birth:** 31/01/1994 **Gender:** Female

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ABOUT ME

I am an excellent team worker; I am keen and very willing to learn and develop new skills. I am reliable, dependable and often seek new responsibilities within a wide range of employment areas. I have an active and dynamic approach to work and getting things done. I am determined and decisive. I identify and develop opportunities.

WORK EXPERIENCE

Client relations manager

AB MICROFINANCE BANK, NIGERIA. [14/10/2019 – Current]

City: Lagos

Country: Nigeria

Website: <https://ab-mfbnigeria.com/>

Name of unit or department: Banking Service - **Business or sector:** Financial and insurance activities

- Facilitated seamless account opening procedures for both individual clients and legal entities, ensuring efficient onboarding processes and maintaining compliance with regulatory requirements.
- Disbursement of loan.
- Successfully marketed and onboarded individuals and businesses onto the internet banking platform, enhancing customer experience and driving adoption rates.
- Management of account portfolio.
- Marketing and selling of Investment products; Fixed deposits.
- Serves as customer service representative.

Digital Champion

United Bank for Africa (UBA) [21/01/2019 – 21/07/2019]

City: Lagos

Country: Nigeria

Website: <https://www.ubagroup.com/nigeria/>

Name of unit or department: E-sales Department - **Business or sector:** Financial and insurance activities

- Market and enroll new and existing client on online banking services, Mobile Banking, Internet Banking, USSD.
- Resolve issues encountered while using the online banking services.
- Opening of new individual accounts.

EDUCATION AND TRAINING

B.Sc Entrepreneurial and Business Management

National Open University of Nigeria [15/05/2013 – 11/05/2017]

City: Abuja

Country: Nigeria

Website: <https://nou.edu.ng/>

Field(s) of study: Business, administration and law: *Management and administration*

Final grade: 4.13 GPA

Thesis: Environmental Factors and Performance of Small Scale Business in Nigeria.

Entrepreneurship Development.

Production Management.

International Business

Risk Management.

Feasibility Study & Business Proposals.

Comparative Management.

LANGUAGE SKILLS

Mother tongue(s): **English**

Other language(s):

Yoruba






LISTENING C2 READING C2 WRITING C2

SPOKEN PRODUCTION C2 SPOKEN INTERACTION C2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Digital Skills - Test Results

 Information and data literacy	INTERMEDIATE	Level 4 / 6
 Communication and collaboration	INTERMEDIATE	Level 4 / 6
 Digital content creation	ADVANCED	Level 5 / 6
 Safety	ADVANCED	Level 5 / 6
 Problem solving	INTERMEDIATE	Level 3 / 6

Results from [self-assessment](#) based on [The Digital Competence Framework 2.1](#)

My Digital Skills

Social Media including Facebook , WhatsApp and Twitter / google drivers and docs / MS Office (Excel, PowerPoint, Word, Access, Outlook) / Searching via Internet (for any kind of Research and especially scientific Research) / Information sorting / Good Communication and Writing Skills

NETWORKS AND MEMBERSHIPS

Chartered Institute of Bankers of Nigeria.

[Lagos, Nigeria., 13/01/2023 – Current]

HONOURS AND AWARDS

Lagos State Competency Certificate II in Computer.

Lagos State Government [01/09/2016]

HOBBIES AND INTERESTS

Reading.

Watching thrilling movies.