

CURRICULUM VITAE

PERSONAL DATA:

- SURNAME: ILOH
- OTHER NAMES: NATHAN OKECHUKWU
- DATE OF BIRTH: 1ST JULY, 1988
- STATE OF ORIGIN: ENUGU STATE
- L.G.A: OJI RIVER
- SEX: MALE
- MARITAL STATUS: SINGLE
- NATIONALITY: NIGERIAN
- RELIGION: CHRISTIANITY
- CONTACT ADDRESS: KILOMETER 7 OWERRI-ONITSHA ROAD, IMO STATE
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PROFILE:

Nathan is a positive, dynamic, pro-active and presentable individual with far reaching and varied experiences across a range of endeavors. A graduate of chemical engineering, a safety professional and experienced sales executive with a proven track record of projects and set target accomplishments. I am confident, influential and highly adaptable to a broad range of client sector with in depth understanding of detailed business principle and practices. I thrive in an environment that requires the ability to effectively prioritize multiple concurrent responsibilities in carrying out duty with or without supervision. I am currently looking for a suitable position with an existing company or organization were I can contribute my expertise towards achieving the organizational goals and build a superb career prospect.

KEY SKILLS:

Excellent customer care and effective client to situation organization.
Adapts well to varied environment and able to multi task effectively.
A can do attitude, very good at relationship building, networking and communication.
Very flexible ethically and ability to diffuse challenging situation under pressure.
Display high level of confidence regardless of role and prompt attention to details.
Assiduous negotiator focused on ensuring the team is committed to maximize output.

ACADEMIC QUALIFICATION:

- Bachelor Degree in Chemical Engineering (B.Eng.)
From Nnamdi Azikiwe University Awka, Anambra State Nigeria.
- West African Senior School Certificate (WASSC)
From Dennis Memorial Grammar School Onitsha, Anambra State.

- Primary School leaving certificate (PSLC)
From All Saints Primary School Onitsha, Anambra State.

OTHER PROFESSIONAL TRAININGS

- Nigerian Institute of Safety Professionals Port Harcourt, Nigeria
- General health, safety and Environment (HSE)
- Praise Foundation Institute Abuja, Nigeria.
- Diploma in computer studies.
- Society for family health, HIV prevention and counseling

CAREER HISTORY:

KARCHAK SERVICES LTD, ENUGU

Operation Manager

- Conducted periodic training and presentation of new products and services to sales executives and marketers.
- Managed various products distribution and plan business strategy ensuring it met with all corporate and legal guidelines.
- Carried out extensive customer research on various needs ensuring expectations were met or exceeded.
- Handled procurement documentations with absolute scrutiny.

BREAK FORTH RESOURCES (NIG) LIMITED PORT HARCOURT.

Sales Executive

- Directly involved in loading and dispatch of petroleum products from pipeline and petroleum marketing company depot for onward delivery to customer's pump stations.
- Liaison with Nigerian National Petroleum Corporation (NNPC) on issues regarding licensing of batch program and renewal of products loading documentations.
- Ensured prompt delivery of quality and standard petroleum products to users and consumers.
- Gathered data and utilized information collated to process loans from banks to raise draft for easy payment of order.

INTELLISOFT SOLUTIONS LIMITED ONITSHA

Project Supervisor

- Key member of a team tasked with launching educational materials for secondary schools on DVD.
- Directly involved in research and development of various subjects curriculum on digital classroom to enhance learning and quick comprehension.
- Carried out presentation of new materials and emphasized areas of concentration to maximize profit.
- Significantly improve my own inter-personal relation skill and logical reasoning.

- Met with set target and exceeded monthly sales projections.

AWARDS:

- Outstanding performance award of the year (KARCHAK SERVICES LIMITED)
- Certificate of Proficiency Universal Mandatory IT Training (UMITT)
(AFRIHUB ICT SOLUTIONS FOR AFRICA)

INTEREST:

Travel and Soccer

REFERENCE:

Available on request.